Local Market Update for September 2024

Provided by the North San Diego County REALTORS®.



East San Diego County

ZIP Codes: 91901, 91905, 91906, 91916, 91917, 91931, 91934, 91935, 91941, 91942, 91945, 91948, 91962, 91963, 91977, 91978, 91980, 92004, 92019, 92020, 92021, 92036, 92040, 92066, 92070, 92071, 92086

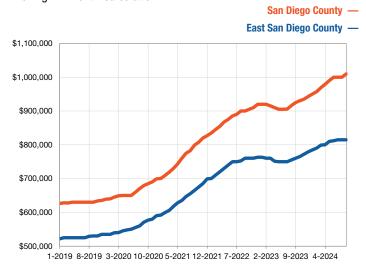
Detached Single-Family	September			Rolling 12 Months		
Key Metrics	2023	2024	Percent Change	Thru 9-2023	Thru 9-2024	Percent Change
New Listings	309	351	+ 13.6%	3,576	4,041	+ 13.0%
Pending Sales	214	259	+ 21.0%	2,943	2,884	- 2.0%
Closed Sales	190	229	+ 20.5%	2,984	2,827	- 5.3%
Days on Market Until Sale	17	27	+ 58.8%	27	22	- 18.5%
Median Sales Price*	\$810,000	\$800,000	- 1.2%	\$760,000	\$815,000	+ 7.2%
Average Sales Price*	\$838,134	\$856,789	+ 2.2%	\$803,742	\$863,490	+ 7.4%
Percent of Original List Price Received*	100.6%	98.6%	- 2.0%	99.1%	99.4%	+ 0.3%
Percent of List Price Received*	101.0%	100.0%	- 1.0%	100.2%	100.2%	0.0%
Inventory of Homes for Sale	500	577	+ 15.4%			
Months Supply of Inventory	2.0	2.4	+ 20.0%			

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

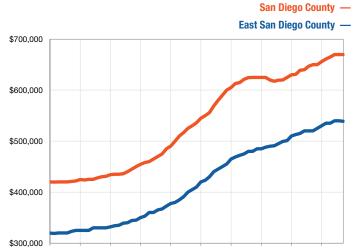
Attached Single-Family	September			Rolling 12 Months		
Key Metrics	2023	2024	Percent Change	Thru 9-2023	Thru 9-2024	Percent Change
New Listings	83	100	+ 20.5%	1,021	1,270	+ 24.4%
Pending Sales	66	76	+ 15.2%	904	904	0.0%
Closed Sales	71	59	- 16.9%	916	867	- 5.3%
Days on Market Until Sale	16	32	+ 100.0%	20	22	+ 10.0%
Median Sales Price*	\$530,000	\$515,800	- 2.7%	\$510,000	\$539,000	+ 5.7%
Average Sales Price*	\$557,477	\$522,697	- 6.2%	\$518,113	\$551,759	+ 6.5%
Percent of Original List Price Received*	101.9%	98.2%	- 3.6%	100.9%	99.8%	- 1.1%
Percent of List Price Received*	101.6%	100.5%	- 1.1%	101.2%	100.6%	- 0.6%
Inventory of Homes for Sale	113	164	+ 45.1%			
Months Supply of Inventory	1.5	2.2	+ 46.7%			

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family Rolling 12-Month Calculation



1-2019 8-2019 3-2020 10-2020 5-2021 12-2021 7-2022 2-2023 9-2023 4-2024