## **Local Market Update for April 2024**

Provided by the North San Diego County REALTORS®.



## **East San Diego County**

ZIP Codes: 91901, 91905, 91906, 91916, 91917, 91931, 91934, 91935, 91941, 91942, 91945, 91948, 91962, 91963, 91977, 91978, 91980, 92004, 92019, 92020, 92021, 92036, 92040, 92066, 92070, 92071, 92086

| Detached Single-Family                   |           | April     |                | Rolling 12 Months |             |                |
|--|-----------|-----------|----------------|-------------------|-------------|----------------|
| Key Metrics                              | 2023      | 2024      | Percent Change | Thru 4-2023       | Thru 4-2024 | Percent Change |
| New Listings                             | 276       | 330       | + 19.6%        | 4,553             | 3,606       | - 20.8%        |
| Pending Sales                            | 267       | 258       | - 3.4%         | 3,322             | 2,782       | - 16.3%        |
| Closed Sales                             | 258       | 240       | - 7.0%         | 3,427             | 2,765       | - 19.3%        |
| Days on Market Until Sale                | 26        | 18        | - 30.8%        | 25                | 22          | - 12.0%        |
| Median Sales Price*                      | \$765,000 | \$850,000 | + 11.1%        | \$751,000         | \$800,000   | + 6.5%         |
| Average Sales Price*                     | \$787,386 | \$877,061 | + 11.4%        | \$802,466         | \$845,700   | + 5.4%         |
| Percent of Original List Price Received* | 99.5%     | 100.2%    | + 0.7%         | 98.4%             | 100.4%      | + 2.0%         |
| Percent of List Price Received*          | 100.4%    | 101.0%    | + 0.6%         | 99.9%             | 100.9%      | + 1.0%         |
| Inventory of Homes for Sale              | 415       | 375       | - 9.6%         |                   |             |                |
| Months Supply of Inventory               | 1.5       | 1.6       | + 6.7%         |                   |             |                |

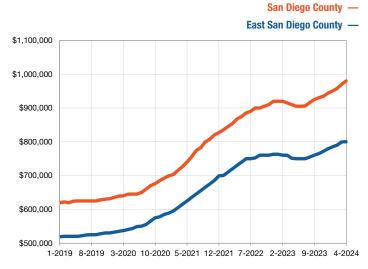
<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

| Attached Single-Family                   |           | April     |                | Rolling 12 Months |             |                |  |
|--|-----------|-----------|----------------|-------------------|-------------|----------------|--|
| Key Metrics                              | 2023      | 2024      | Percent Change | Thru 4-2023       | Thru 4-2024 | Percent Change |  |
| New Listings                             | 89        | 95        | + 6.7%         | 1,179             | 1,156       | - 2.0%         |  |
| Pending Sales                            | 85        | 98        | + 15.3%        | 995               | 911         | - 8.4%         |  |
| Closed Sales                             | 84        | 81        | - 3.6%         | 1,001             | 886         | - 11.5%        |  |
| Days on Market Until Sale                | 15        | 20        | + 33.3%        | 20                | 17          | - 15.0%        |  |
| Median Sales Price*                      | \$488,000 | \$565,000 | + 15.8%        | \$490,000         | \$530,000   | + 8.2%         |  |
| Average Sales Price*                     | \$505,099 | \$574,154 | + 13.7%        | \$502,423         | \$545,368   | + 8.5%         |  |
| Percent of Original List Price Received* | 102.8%    | 100.4%    | - 2.3%         | 100.9%            | 101.3%      | + 0.4%         |  |
| Percent of List Price Received*          | 102.3%    | 100.7%    | - 1.6%         | 101.3%            | 101.3%      | 0.0%           |  |
| Inventory of Homes for Sale              | 80        | 129       | + 61.3%        |                   |             |                |  |
| Months Supply of Inventory               | 1.0       | 1.7       | + 70.0%        |                   |             |                |  |

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

## Median Sales Price - Detached Single-Family

Rolling 12-Month Calculation



## Median Sales Price - Attached Single-Family

Rolling 12-Month Calculation

