Local Market Update for March 2024

Provided by the North San Diego County REALTORS®.



Metro San Diego County

ZIP Codes: 92037, 92101, 92102, 92103, 92104, 92105, 92106, 92107, 92108, 92109, 92110, 92111, 92113, 92114, 92115, 92116, 92117, 92118, 92119, 92120, 92121, 92122, 92123, 92124, 92126, 92131, 92139

Detached Single-Family		March		Rolling 12 Months			
Key Metrics	2023	2024	Percent Change	Thru 3-2023	Thru 3-2024	Percent Change	
New Listings	413	452	+ 9.4%	6,026	4,954	- 17.8%	
Pending Sales	361	373	+ 3.3%	4,143	3,679	- 11.2%	
Closed Sales	367	339	- 7.6%	4,306	3,649	- 15.3%	
Days on Market Until Sale	25	18	- 28.0%	21	19	- 9.5%	
Median Sales Price*	\$1,022,000	\$1,200,000	+ 17.4%	\$1,050,000	\$1,120,000	+ 6.7%	
Average Sales Price*	\$1,441,946	\$1,522,424	+ 5.6%	\$1,374,357	\$1,457,655	+ 6.1%	
Percent of Original List Price Received*	99.2%	101.3%	+ 2.1%	99.6%	100.2%	+ 0.6%	
Percent of List Price Received*	100.1%	101.3%	+ 1.2%	100.6%	100.8%	+ 0.2%	
Inventory of Homes for Sale	541	458	- 15.3%				
Months Supply of Inventory	1.6	1.5	- 6.3%				

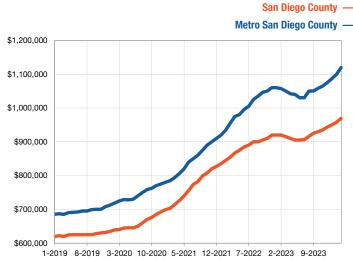
^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family		March		Rolling 12 Months			
Key Metrics	2023	2024	Percent Change	Thru 3-2023	Thru 3-2024	Percent Change	
New Listings	386	403	+ 4.4%	4,990	4,521	- 9.4%	
Pending Sales	321	329	+ 2.5%	3,740	3,370	- 9.9%	
Closed Sales	318	287	- 9.7%	3,885	3,337	- 14.1%	
Days on Market Until Sale	27	26	- 3.7%	21	22	+ 4.8%	
Median Sales Price*	\$667,950	\$670,000	+ 0.3%	\$650,000	\$685,000	+ 5.4%	
Average Sales Price*	\$790,238	\$833,885	+ 5.5%	\$784,434	\$850,890	+ 8.5%	
Percent of Original List Price Received*	98.7%	99.8%	+ 1.1%	100.6%	99.8%	- 0.8%	
Percent of List Price Received*	99.7%	100.3%	+ 0.6%	101.3%	100.4%	- 0.9%	
Inventory of Homes for Sale	460	493	+ 7.2%				
Months Supply of Inventory	1.5	1.8	+ 20.0%				

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Detached Single-Family

Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family

Rolling 12-Month Calculation

