Local Market Update for December 2023

Provided by the North San Diego County REALTORS®.



South San Diego County

ZIP Codes: 91902, 91910, 91911, 91913, 91914, 91915, 91932, 91950, 92154, 92173

Detached Single-Family	December			Rolling 12 Months			
Key Metrics	2022	2023	Percent Change	Thru 12-2022	Thru 12-2023	Percent Change	
New Listings	63	54	- 14.3%	2,024	1,352	- 33.2%	
Pending Sales	68	61	- 10.3%	1,428	1,113	- 22.1%	
Closed Sales	102	66	- 35.3%	1,488	1,102	- 25.9%	
Days on Market Until Sale	38	21	- 44.7%	17	22	+ 29.4%	
Median Sales Price*	\$780,000	\$905,000	+ 16.0%	\$830,000	\$850,000	+ 2.4%	
Average Sales Price*	\$824,879	\$1,016,443	+ 23.2%	\$889,885	\$896,613	+ 0.8%	
Percent of Original List Price Received*	95.8%	98.1%	+ 2.4%	101.2%	99.9%	- 1.3%	
Percent of List Price Received*	97.9%	99.2%	+ 1.3%	101.6%	100.3%	- 1.3%	
Inventory of Homes for Sale	217	97	- 55.3%				
Months Supply of Inventory	1.8	1.0	- 44.4%				

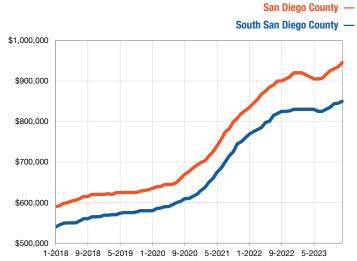
^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	December			Rolling 12 Months		
Key Metrics	2022	2023	Percent Change	Thru 12-2022	Thru 12-2023	Percent Change
New Listings	42	46	+ 9.5%	1,166	860	- 26.2%
Pending Sales	55	44	- 20.0%	900	729	- 19.0%
Closed Sales	57	52	- 8.8%	916	729	- 20.4%
Days on Market Until Sale	36	23	- 36.1%	19	21	+ 10.5%
Median Sales Price*	\$615,000	\$633,500	+ 3.0%	\$609,500	\$620,000	+ 1.7%
Average Sales Price*	\$609,095	\$649,292	+ 6.6%	\$607,092	\$623,473	+ 2.7%
Percent of Original List Price Received*	97.4%	100.1%	+ 2.8%	101.8%	100.5%	- 1.3%
Percent of List Price Received*	99.7%	101.2%	+ 1.5%	102.1%	100.8%	- 1.3%
Inventory of Homes for Sale	124	74	- 40.3%			
Months Supply of Inventory	1.7	1.2	- 29.4%			

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Detached Single-Family

Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family

Rolling 12-Month Calculation

