

Local Market Update for November 2023

Provided by the North San Diego County REALTORS®.

Metro San Diego County

ZIP Codes: 92037, 92101, 92102, 92103, 92104, 92105, 92106, 92107, 92108, 92109, 92110, 92111, 92113, 92114, 92115, 92116, 92117, 92118, 92119, 92120, 92121, 92122, 92123, 92124, 92126, 92131, 92139

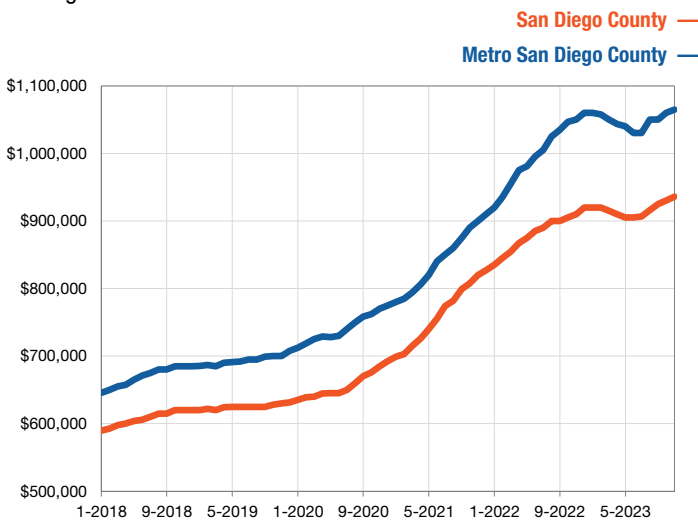
Detached Single-Family	November			Rolling 12 Months		
	2022	2023	Percent Change	Thru 11-2022	Thru 11-2023	Percent Change
Key Metrics						
New Listings	358	333	- 7.0%	6,600	4,803	- 27.2%
Pending Sales	252	246	- 2.4%	4,690	3,682	- 21.5%
Closed Sales	279	268	- 3.9%	4,945	3,666	- 25.9%
Days on Market Until Sale	28	19	- 32.1%	17	21	+ 23.5%
Median Sales Price*	\$987,000	\$1,065,000	+ 7.9%	\$1,050,000	\$1,065,000	+ 1.4%
Average Sales Price*	\$1,324,222	\$1,360,078	+ 2.7%	\$1,400,008	\$1,403,769	+ 0.3%
Percent of Original List Price Received*	94.9%	98.8%	+ 4.1%	101.9%	99.5%	- 2.4%
Percent of List Price Received*	97.9%	99.9%	+ 2.0%	102.2%	100.3%	- 1.9%
Inventory of Homes for Sale	834	482	- 42.2%	--	--	--
Months Supply of Inventory	2.1	1.6	- 23.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	November			Rolling 12 Months		
	2022	2023	Percent Change	Thru 11-2022	Thru 11-2023	Percent Change
Key Metrics						
New Listings	253	314	+ 24.1%	5,610	4,289	- 23.5%
Pending Sales	200	221	+ 10.5%	4,359	3,325	- 23.7%
Closed Sales	246	224	- 8.9%	4,597	3,296	- 28.3%
Days on Market Until Sale	24	23	- 4.2%	17	23	+ 35.3%
Median Sales Price*	\$615,000	\$707,000	+ 15.0%	\$650,000	\$665,000	+ 2.3%
Average Sales Price*	\$734,570	\$886,973	+ 20.7%	\$791,848	\$827,719	+ 4.5%
Percent of Original List Price Received*	97.6%	98.7%	+ 1.1%	102.7%	99.5%	- 3.1%
Percent of List Price Received*	99.0%	99.7%	+ 0.7%	102.7%	100.3%	- 2.3%
Inventory of Homes for Sale	645	521	- 19.2%	--	--	--
Months Supply of Inventory	1.8	1.9	+ 5.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family
 Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
 Rolling 12-Month Calculation

