

Local Market Update for September 2023

Provided by the North San Diego County REALTORS®.

NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

South San Diego County

ZIP Codes: 91902, 91910, 91911, 91913, 91914, 91915, 91932, 91950, 92154, 92173

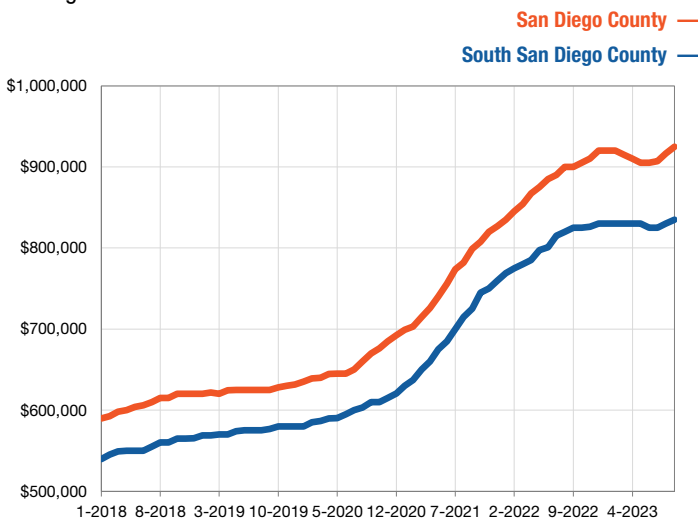
| Detached Single-Family | September | | | Rolling 12 Months | | |
|--|-----------|-----------|----------------|-------------------|-------------|----------------|
| | 2022 | 2023 | Percent Change | Thru 9-2022 | Thru 9-2023 | Percent Change |
| Key Metrics | | | | | | |
| New Listings | 129 | 97 | - 24.8% | 2,173 | 1,383 | - 36.4% |
| Pending Sales | 100 | 91 | - 9.0% | 1,662 | 1,150 | - 30.8% |
| Closed Sales | 135 | 75 | - 44.4% | 1,762 | 1,138 | - 35.4% |
| Days on Market Until Sale | 21 | 15 | - 28.6% | 15 | 24 | + 60.0% |
| Median Sales Price* | \$811,000 | \$830,000 | + 2.3% | \$825,000 | \$835,000 | + 1.2% |
| Average Sales Price* | \$873,770 | \$879,428 | + 0.6% | \$881,370 | \$874,179 | - 0.8% |
| Percent of Original List Price Received* | 98.1% | 99.3% | + 1.2% | 101.9% | 99.3% | - 2.6% |
| Percent of List Price Received* | 99.3% | 99.5% | + 0.2% | 101.9% | 100.2% | - 1.7% |
| Inventory of Homes for Sale | 334 | 114 | - 65.9% | -- | -- | -- |
| Months Supply of Inventory | 2.4 | 1.2 | - 50.0% | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

| Attached Single-Family | September | | | Rolling 12 Months | | |
|--|-----------|-----------|----------------|-------------------|-------------|----------------|
| | 2022 | 2023 | Percent Change | Thru 9-2022 | Thru 9-2023 | Percent Change |
| Key Metrics | | | | | | |
| New Listings | 91 | 69 | - 24.2% | 1,223 | 848 | - 30.7% |
| Pending Sales | 72 | 45 | - 37.5% | 985 | 732 | - 25.7% |
| Closed Sales | 83 | 47 | - 43.4% | 1,053 | 752 | - 28.6% |
| Days on Market Until Sale | 24 | 16 | - 33.3% | 16 | 25 | + 56.3% |
| Median Sales Price* | \$580,000 | \$631,000 | + 8.8% | \$592,500 | \$617,000 | + 4.1% |
| Average Sales Price* | \$570,898 | \$648,791 | + 13.6% | \$593,403 | \$619,391 | + 4.4% |
| Percent of Original List Price Received* | 98.7% | 100.7% | + 2.0% | 102.6% | 99.8% | - 2.7% |
| Percent of List Price Received* | 100.5% | 100.8% | + 0.3% | 102.3% | 100.5% | - 1.8% |
| Inventory of Homes for Sale | 170 | 85 | - 50.0% | -- | -- | -- |
| Months Supply of Inventory | 2.1 | 1.4 | - 33.3% | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation

