

# Local Market Update for September 2022

Provided by the North San Diego County REALTORS®.

NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

## East San Diego County

ZIP Codes: 91901, 91905, 91906, 91916, 91917, 91931, 91934, 91935, 91941, 91942, 91945, 91948, 91962, 91963, 91977, 91978, 91980, 92004, 92019, 92020, 92021, 92036, 92040, 92066, 92070, 92071, 92086

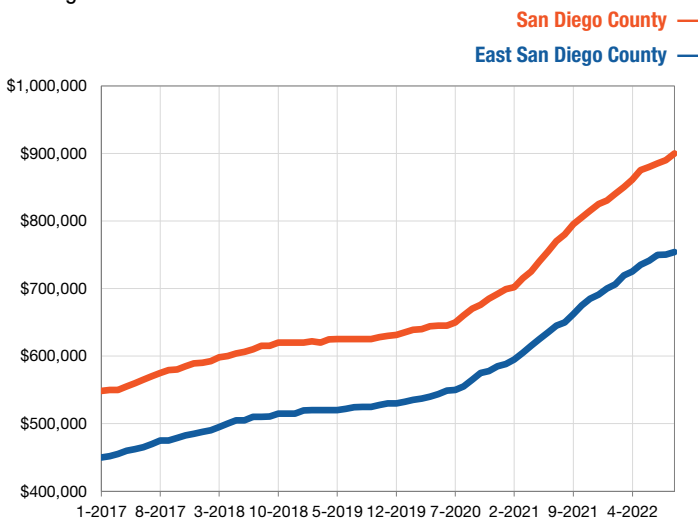
Detached Single-Family	September			Rolling 12 Months		
	2021	2022	Percent Change	Thru 9-2021	Thru 9-2022	Percent Change
<b>Key Metrics</b>						
New Listings	512	403	- 21.3%	6,003	5,736	- 4.4%
Pending Sales	448	314	- 29.9%	5,111	4,445	- 13.0%
Closed Sales	421	273	- 35.2%	5,193	4,594	- 11.5%
Days on Market Until Sale	19	30	+ 57.9%	18	19	+ 5.6%
Median Sales Price*	\$696,202	\$760,000	+ 9.2%	\$662,000	\$754,250	+ 13.9%
Average Sales Price*	\$720,844	\$841,906	+ 16.8%	\$681,593	\$785,855	+ 15.3%
Percent of Original List Price Received*	100.6%	96.6%	- 4.0%	101.7%	101.2%	- 0.5%
Percent of List Price Received*	101.1%	99.3%	- 1.8%	101.5%	101.6%	+ 0.1%
Inventory of Homes for Sale	788	640	- 18.8%	--	--	--
Months Supply of Inventory	1.9	1.7	- 10.5%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	September			Rolling 12 Months		
	2021	2022	Percent Change	Thru 9-2021	Thru 9-2022	Percent Change
<b>Key Metrics</b>						
New Listings	130	89	- 31.5%	1,467	1,391	- 5.2%
Pending Sales	126	75	- 40.5%	1,336	1,194	- 10.6%
Closed Sales	114	86	- 24.6%	1,303	1,243	- 4.6%
Days on Market Until Sale	13	24	+ 84.6%	13	13	0.0%
Median Sales Price*	\$437,500	\$470,000	+ 7.4%	\$400,000	\$475,000	+ 18.8%
Average Sales Price*	\$440,607	\$488,381	+ 10.8%	\$407,465	\$490,628	+ 20.4%
Percent of Original List Price Received*	102.3%	98.2%	- 4.0%	102.5%	103.3%	+ 0.8%
Percent of List Price Received*	102.1%	100.0%	- 2.1%	102.0%	102.8%	+ 0.8%
Inventory of Homes for Sale	128	108	- 15.6%	--	--	--
Months Supply of Inventory	1.1	1.1	0.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family  
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family  
Rolling 12-Month Calculation

