

# Local Market Update for April 2022

Provided by the North San Diego County REALTORS®.

NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

## East San Diego County

ZIP Codes: 91901, 91905, 91906, 91916, 91917, 91931, 91934, 91935, 91941, 91942, 91945, 91948, 91962, 91963, 91977, 91978, 91980, 92004, 92019, 92020, 92021, 92036, 92040, 92066, 92070, 92071, 92086

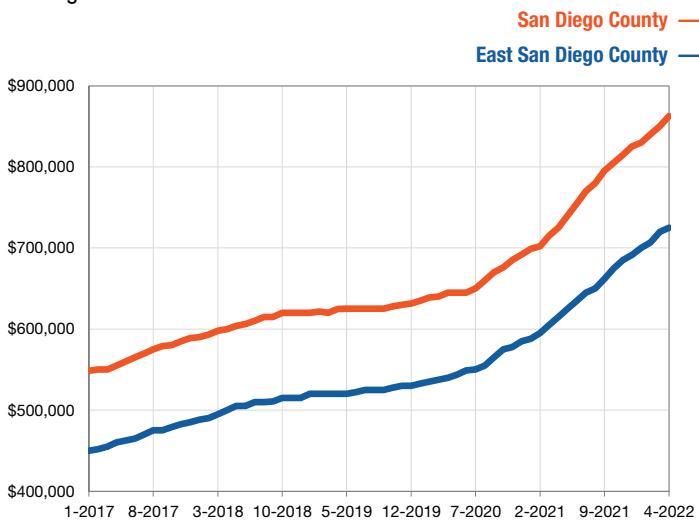
Detached Single-Family	April			Rolling 12 Months		
	2021	2022	Percent Change	Thru 4-2021	Thru 4-2022	Percent Change
<b>Key Metrics</b>						
New Listings	551	494	- 10.3%	6,031	5,899	- 2.2%
Pending Sales	454	394	- 13.2%	5,192	5,079	- 2.2%
Closed Sales	471	406	- 13.8%	5,026	5,145	+ 2.4%
Days on Market Until Sale	15	14	- 6.7%	22	17	- 22.7%
Median Sales Price*	\$679,000	\$810,000	+ 19.3%	\$615,000	\$725,000	+ 17.9%
Average Sales Price*	\$707,003	\$862,397	+ 22.0%	\$623,294	\$750,363	+ 20.4%
Percent of Original List Price Received*	103.0%	105.6%	+ 2.5%	100.4%	102.2%	+ 1.8%
Percent of List Price Received*	102.3%	104.5%	+ 2.2%	100.5%	102.0%	+ 1.5%
Inventory of Homes for Sale	685	422	- 38.4%	--	--	--
Months Supply of Inventory	1.6	1.0	- 37.5%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	April			Rolling 12 Months		
	2021	2022	Percent Change	Thru 4-2021	Thru 4-2022	Percent Change
<b>Key Metrics</b>						
New Listings	117	109	- 6.8%	1,424	1,429	+ 0.4%
Pending Sales	116	102	- 12.1%	1,288	1,299	+ 0.9%
Closed Sales	109	97	- 11.0%	1,234	1,315	+ 6.6%
Days on Market Until Sale	10	11	+ 10.0%	15	12	- 20.0%
Median Sales Price*	\$405,000	\$475,000	+ 17.3%	\$373,000	\$445,000	+ 19.3%
Average Sales Price*	\$408,526	\$522,810	+ 28.0%	\$376,500	\$459,576	+ 22.1%
Percent of Original List Price Received*	104.4%	106.5%	+ 2.0%	101.0%	103.8%	+ 2.8%
Percent of List Price Received*	103.0%	104.2%	+ 1.2%	101.0%	103.1%	+ 2.1%
Inventory of Homes for Sale	98	66	- 32.7%	--	--	--
Months Supply of Inventory	0.9	0.6	- 33.3%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family  
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family  
Rolling 12-Month Calculation

