

Local Market Update for March 2022

Provided by the North San Diego County REALTORS®.

South San Diego County

ZIP Codes: 91902, 91910, 91911, 91913, 91914, 91915, 91932, 91950, 92154, 92173

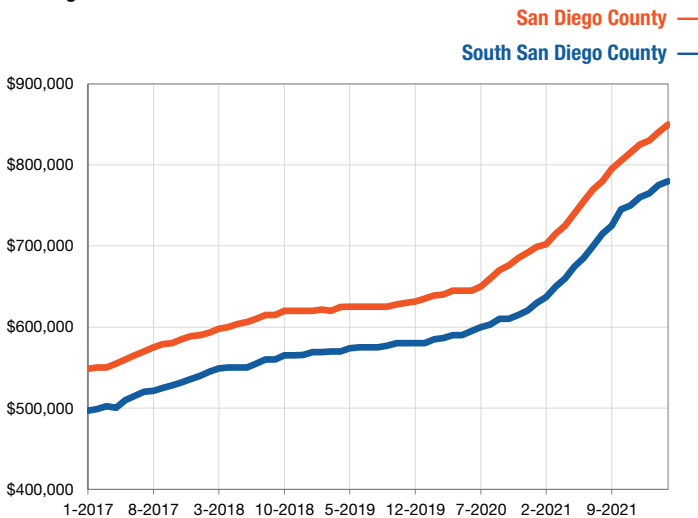
Detached Single-Family	March			Rolling 12 Months		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
Key Metrics						
New Listings	237	178	- 24.9%	2,489	2,470	- 0.8%
Pending Sales	202	162	- 19.8%	2,160	2,157	- 0.1%
Closed Sales	190	147	- 22.6%	2,150	2,187	+ 1.7%
Days on Market Until Sale	10	10	0.0%	16	13	- 18.8%
Median Sales Price*	\$729,500	\$850,000	+ 16.5%	\$650,000	\$780,000	+ 20.0%
Average Sales Price*	\$756,815	\$883,990	+ 16.8%	\$675,475	\$824,652	+ 22.1%
Percent of Original List Price Received*	103.8%	105.8%	+ 1.9%	101.2%	103.0%	+ 1.8%
Percent of List Price Received*	102.2%	104.4%	+ 2.2%	100.8%	102.4%	+ 1.6%
Inventory of Homes for Sale	201	88	- 56.2%	--	--	--
Months Supply of Inventory	1.1	0.5	- 54.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	March			Rolling 12 Months		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
Key Metrics						
New Listings	118	90	- 23.7%	1,192	1,299	+ 9.0%
Pending Sales	119	90	- 24.4%	1,086	1,173	+ 8.0%
Closed Sales	81	101	+ 24.7%	1,038	1,220	+ 17.5%
Days on Market Until Sale	11	12	+ 9.1%	18	13	- 27.8%
Median Sales Price*	\$500,000	\$612,000	+ 22.4%	\$452,500	\$550,000	+ 21.5%
Average Sales Price*	\$492,450	\$601,720	+ 22.2%	\$458,842	\$544,404	+ 18.6%
Percent of Original List Price Received*	103.2%	105.3%	+ 2.0%	100.9%	103.4%	+ 2.5%
Percent of List Price Received*	102.5%	103.9%	+ 1.4%	100.9%	102.6%	+ 1.7%
Inventory of Homes for Sale	78	39	- 50.0%	--	--	--
Months Supply of Inventory	0.9	0.4	- 55.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family
 Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
 Rolling 12-Month Calculation

