Local Market Update for November 2021

Provided by the North San Diego County REALTORS®.



Metro San Diego County

ZIP Codes: 92037, 92101, 92102, 92103, 92104, 92105, 92106, 92107, 92108, 92109, 92110, 92111, 92113, 92114, 92115, 92116, 92117, 92118, 92119, 92120, 92121, 92122, 92123, 92124, 92126, 92131, 92139

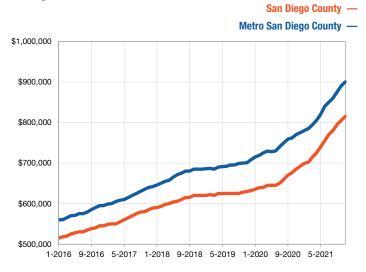
Detached Single-Family	November			Rolling 12 Months		
Key Metrics	2020	2021	Percent Change	Thru 11-2020	Thru 11-2021	Percent Change
New Listings	511	422	- 17.4%	7,839	7,452	- 4.9%
Pending Sales	498	523	+ 5.0%	5,978	6,352	+ 6.3%
Closed Sales	567	475	- 16.2%	5,813	6,379	+ 9.7%
Days on Market Until Sale	19	18	- 5.3%	24	16	- 33.3%
Median Sales Price*	\$800,050	\$908,000	+ 13.5%	\$770,000	\$900,000	+ 16.9%
Average Sales Price*	\$1,065,922	\$1,252,906	+ 17.5%	\$1,024,640	\$1,217,701	+ 18.8%
Percent of Original List Price Received*	99.9%	101.0%	+ 1.1%	98.9%	102.3%	+ 3.4%
Percent of List Price Received*	100.1%	101.5%	+ 1.4%	99.5%	102.0%	+ 2.5%
Inventory of Homes for Sale	841	342	- 59.3%			
Months Supply of Inventory	1.7	0.6	- 64.7%			

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	November			Rolling 12 Months		
Key Metrics	2020	2021	Percent Change	Thru 11-2020	Thru 11-2021	Percent Change
New Listings	513	380	- 25.9%	7,565	7,042	- 6.9%
Pending Sales	461	450	- 2.4%	5,221	6,402	+ 22.6%
Closed Sales	490	434	- 11.4%	5,108	6,459	+ 26.4%
Days on Market Until Sale	24	18	- 25.0%	29	19	- 34.5%
Median Sales Price*	\$504,500	\$620,500	+ 23.0%	\$490,000	\$555,000	+ 13.3%
Average Sales Price*	\$610,741	\$748,149	+ 22.5%	\$589,039	\$675,288	+ 14.6%
Percent of Original List Price Received*	98.9%	102.2%	+ 3.3%	98.5%	101.4%	+ 2.9%
Percent of List Price Received*	99.6%	101.9%	+ 2.3%	99.3%	101.3%	+ 2.0%
Inventory of Homes for Sale	1,046	258	- 75.3%			
Months Supply of Inventory	2.4	0.5	- 79.2%			

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family Rolling 12-Month Calculation

