

Local Market Update for November 2021

Provided by the North San Diego County REALTORS®.

NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

East San Diego County

ZIP Codes: 91901, 91905, 91906, 91916, 91917, 91931, 91934, 91935, 91941, 91942, 91945, 91948, 91962, 91963, 91977, 91978, 91980, 92004, 92019, 92020, 92021, 92036, 92040, 92066, 92070, 92071, 92086

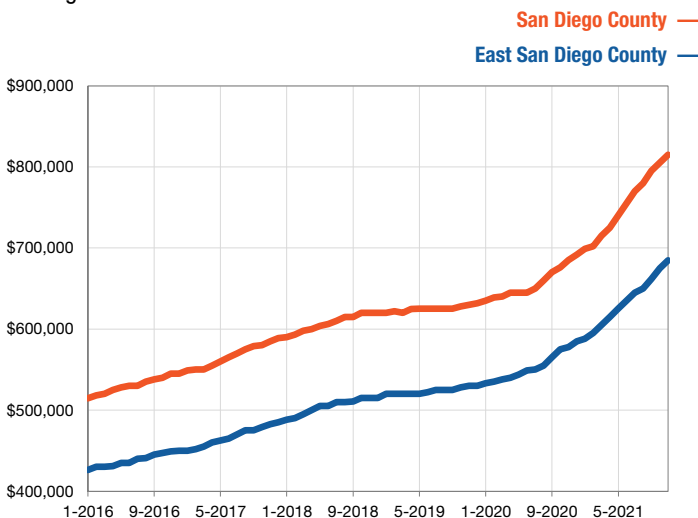
Detached Single-Family	November			Rolling 12 Months		
	2020	2021	Percent Change	Thru 11-2020	Thru 11-2021	Percent Change
Key Metrics						
New Listings	425	401	- 5.6%	5,893	5,961	+ 1.2%
Pending Sales	414	458	+ 10.6%	4,856	5,160	+ 6.3%
Closed Sales	422	414	- 1.9%	4,682	5,140	+ 9.8%
Days on Market Until Sale	20	21	+ 5.0%	28	18	- 35.7%
Median Sales Price*	\$597,000	\$725,000	+ 21.4%	\$577,900	\$685,000	+ 18.5%
Average Sales Price*	\$615,996	\$753,708	+ 22.4%	\$584,421	\$703,695	+ 20.4%
Percent of Original List Price Received*	100.1%	100.4%	+ 0.3%	99.1%	101.6%	+ 2.5%
Percent of List Price Received*	100.4%	101.0%	+ 0.6%	99.7%	101.5%	+ 1.8%
Inventory of Homes for Sale	670	391	- 41.6%	--	--	--
Months Supply of Inventory	1.7	0.9	- 47.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	November			Rolling 12 Months		
	2020	2021	Percent Change	Thru 11-2020	Thru 11-2021	Percent Change
Key Metrics						
New Listings	101	92	- 8.9%	1,438	1,436	- 0.1%
Pending Sales	108	102	- 5.6%	1,196	1,335	+ 11.6%
Closed Sales	111	98	- 11.7%	1,148	1,314	+ 14.5%
Days on Market Until Sale	11	15	+ 36.4%	18	13	- 27.8%
Median Sales Price*	\$375,000	\$450,000	+ 20.0%	\$353,000	\$410,000	+ 16.1%
Average Sales Price*	\$386,834	\$468,651	+ 21.2%	\$355,982	\$420,529	+ 18.1%
Percent of Original List Price Received*	101.0%	101.9%	+ 0.9%	99.9%	102.6%	+ 2.7%
Percent of List Price Received*	100.7%	102.3%	+ 1.6%	100.3%	102.2%	+ 1.9%
Inventory of Homes for Sale	118	50	- 57.6%	--	--	--
Months Supply of Inventory	1.2	0.4	- 66.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation

