Local Market Update for September 2021

Provided by the North San Diego County REALTORS®.



South San Diego County

ZIP Codes: 91902, 91910, 91911, 91913, 91914, 91915, 91932, 91950, 92154, 92173

Detached Single-Family	September			Rolling 12 Months			
Key Metrics	2020	2021	Percent Change	Thru 9-2020	Thru 9-2021	Percent Change	
New Listings	221	208	- 5.9%	2,509	2,593	+ 3.3%	
Pending Sales	237	187	- 21.1%	2,108	2,231	+ 5.8%	
Closed Sales	246	181	- 26.4%	2,030	2,257	+ 11.2%	
Days on Market Until Sale	16	15	- 6.3%	24	12	- 50.0%	
Median Sales Price*	\$660,000	\$785,000	+ 18.9%	\$610,000	\$725,000	+ 18.9%	
Average Sales Price*	\$684,141	\$843,649	+ 23.3%	\$631,986	\$756,626	+ 19.7%	
Percent of Original List Price Received*	100.7%	101.9%	+ 1.2%	99.6%	102.7%	+ 3.1%	
Percent of List Price Received*	100.4%	101.7%	+ 1.3%	99.8%	102.0%	+ 2.2%	
Inventory of Homes for Sale	283	179	- 36.7%				
Months Supply of Inventory	1.6	1.0	- 37.5%				

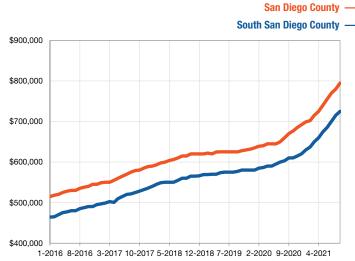
^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	September			Rolling 12 Months			
Key Metrics	2020	2021	Percent Change	Thru 9-2020	Thru 9-2021	Percent Change	
New Listings	79	106	+ 34.2%	1,230	1,362	+ 10.7%	
Pending Sales	55	124	+ 125.5%	1,024	1,221	+ 19.2%	
Closed Sales	96	78	- 18.8%	1,079	1,131	+ 4.8%	
Days on Market Until Sale	16	14	- 12.5%	23	12	- 47.8%	
Median Sales Price*	\$465,000	\$541,000	+ 16.3%	\$425,000	\$505,000	+ 18.8%	
Average Sales Price*	\$478,729	\$561,369	+ 17.3%	\$432,434	\$501,220	+ 15.9%	
Percent of Original List Price Received*	100.7%	101.9%	+ 1.2%	99.8%	102.8%	+ 3.0%	
Percent of List Price Received*	100.8%	101.8%	+ 1.0%	100.1%	102.3%	+ 2.2%	
Inventory of Homes for Sale	94	64	- 31.9%				
Months Supply of Inventory	1.1	0.6	- 45.5%				

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Detached Single-Family

Rolling 12-Month Calculation



Median Sales Price - Attached Single-Family

Rolling 12-Month Calculation

