

Local Market Update for September 2021

Provided by the North San Diego County REALTORS®.

NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

Metro San Diego County

ZIP Codes: 92037, 92101, 92102, 92103, 92104, 92105, 92106, 92107, 92108, 92109, 92110, 92111, 92113, 92114, 92115, 92116, 92117, 92118, 92119, 92120, 92121, 92122, 92123, 92124, 92126, 92131, 92139

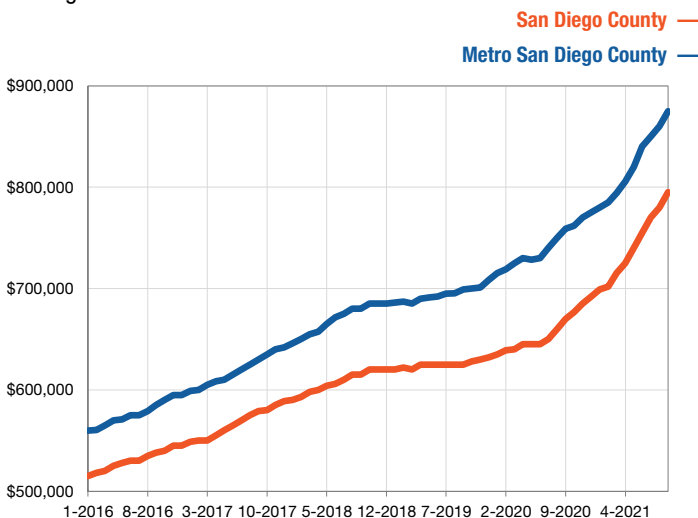
Detached Single-Family	September			Rolling 12 Months		
	2020	2021	Percent Change	Thru 9-2020	Thru 9-2021	Percent Change
Key Metrics						
New Listings	785	585	- 25.5%	7,772	7,606	- 2.1%
Pending Sales	678	542	- 20.1%	5,742	6,474	+ 12.7%
Closed Sales	664	511	- 23.0%	5,535	6,553	+ 18.4%
Days on Market Until Sale	20	16	- 20.0%	25	17	- 32.0%
Median Sales Price*	\$799,000	\$930,000	+ 16.4%	\$759,000	\$875,000	+ 15.3%
Average Sales Price*	\$1,104,578	\$1,271,948	+ 15.2%	\$999,379	\$1,180,187	+ 18.1%
Percent of Original List Price Received*	99.5%	101.1%	+ 1.6%	98.4%	102.0%	+ 3.7%
Percent of List Price Received*	99.9%	101.4%	+ 1.5%	99.1%	101.7%	+ 2.6%
Inventory of Homes for Sale	1,036	514	- 50.4%	--	--	--
Months Supply of Inventory	2.2	1.0	- 54.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	September			Rolling 12 Months		
	2020	2021	Percent Change	Thru 9-2020	Thru 9-2021	Percent Change
Key Metrics						
New Listings	722	478	- 33.8%	7,397	7,462	+ 0.9%
Pending Sales	501	502	+ 0.2%	4,999	6,523	+ 30.5%
Closed Sales	500	539	+ 7.8%	4,910	6,496	+ 32.3%
Days on Market Until Sale	24	17	- 29.2%	31	20	- 35.5%
Median Sales Price*	\$500,000	\$585,000	+ 17.0%	\$480,000	\$540,000	+ 12.5%
Average Sales Price*	\$614,002	\$727,943	+ 18.6%	\$580,905	\$656,806	+ 13.1%
Percent of Original List Price Received*	99.1%	101.7%	+ 2.6%	98.2%	100.9%	+ 2.7%
Percent of List Price Received*	99.8%	101.8%	+ 2.0%	99.1%	101.0%	+ 1.9%
Inventory of Homes for Sale	1,143	376	- 67.1%	--	--	--
Months Supply of Inventory	2.7	0.7	- 74.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation

