

# Local Market Update for September 2021

Provided by the North San Diego County REALTORS®.

NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

## East San Diego County

ZIP Codes: 91901, 91905, 91906, 91916, 91917, 91931, 91934, 91935, 91941, 91942, 91945, 91948, 91962, 91963, 91977, 91978, 91980, 92004, 92019, 92020, 92021, 92036, 92040, 92066, 92070, 92071, 92086

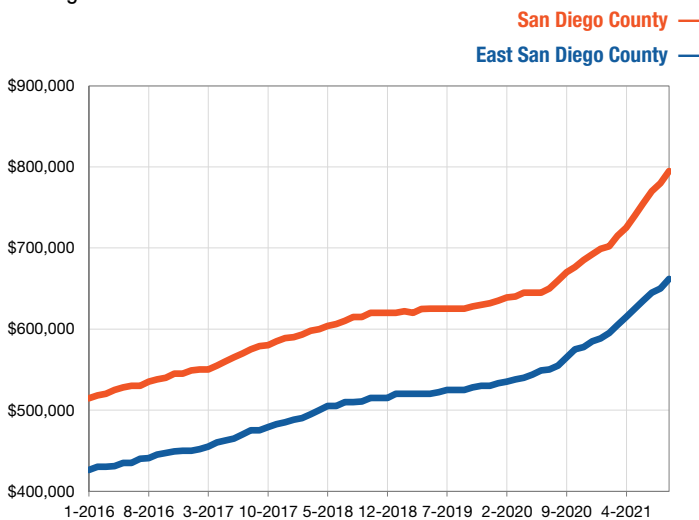
Detached Single-Family	September			Rolling 12 Months		
	2020	2021	Percent Change	Thru 9-2020	Thru 9-2021	Percent Change
<b>Key Metrics</b>						
New Listings	553	<b>449</b>	- 18.8%	5,894	<b>5,969</b>	+ 1.3%
Pending Sales	497	<b>466</b>	- 6.2%	4,735	<b>5,131</b>	+ 8.4%
Closed Sales	526	<b>370</b>	- 29.7%	4,575	<b>5,122</b>	+ 12.0%
Days on Market Until Sale	19	<b>20</b>	+ 5.3%	31	<b>18</b>	- 41.9%
Median Sales Price*	\$602,518	<b>\$700,000</b>	+ 16.2%	\$565,000	<b>\$662,000</b>	+ 17.2%
Average Sales Price*	\$622,399	<b>\$722,110</b>	+ 16.0%	\$573,888	<b>\$681,572</b>	+ 18.8%
Percent of Original List Price Received*	100.4%	<b>100.6%</b>	+ 0.2%	98.4%	<b>101.7%</b>	+ 3.4%
Percent of List Price Received*	100.5%	<b>101.1%</b>	+ 0.6%	99.3%	<b>101.5%</b>	+ 2.2%
Inventory of Homes for Sale	732	<b>463</b>	- 36.7%	--	--	--
Months Supply of Inventory	1.9	<b>1.1</b>	- 42.1%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	September			Rolling 12 Months		
	2020	2021	Percent Change	Thru 9-2020	Thru 9-2021	Percent Change
<b>Key Metrics</b>						
New Listings	126	<b>116</b>	- 7.9%	1,413	<b>1,465</b>	+ 3.7%
Pending Sales	93	<b>127</b>	+ 36.6%	1,152	<b>1,346</b>	+ 16.8%
Closed Sales	94	<b>105</b>	+ 11.7%	1,129	<b>1,293</b>	+ 14.5%
Days on Market Until Sale	14	<b>12</b>	- 14.3%	21	<b>12</b>	- 42.9%
Median Sales Price*	\$361,250	<b>\$440,000</b>	+ 21.8%	\$345,000	<b>\$400,000</b>	+ 15.9%
Average Sales Price*	\$365,963	<b>\$438,947</b>	+ 19.9%	\$349,350	<b>\$408,365</b>	+ 16.9%
Percent of Original List Price Received*	100.2%	<b>102.1%</b>	+ 1.9%	99.4%	<b>102.5%</b>	+ 3.1%
Percent of List Price Received*	100.6%	<b>101.8%</b>	+ 1.2%	100.0%	<b>102.0%</b>	+ 2.0%
Inventory of Homes for Sale	119	<b>72</b>	- 39.5%	--	--	--
Months Supply of Inventory	1.2	<b>0.6</b>	- 50.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

**Median Sales Price – Detached Single-Family**  
Rolling 12-Month Calculation



**Median Sales Price – Attached Single-Family**  
Rolling 12-Month Calculation

