Local Market Update for March 2021

Provided by the North San Diego County REALTORS®.



South San Diego County

ZIP Codes: 91902, 91910, 91911, 91913, 91914, 91915, 91932, 91950, 92154, 92173

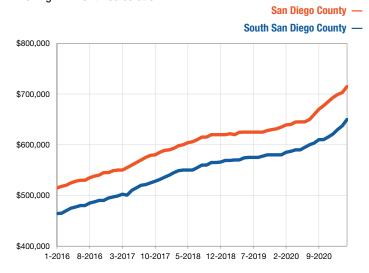
Detached Single-Family	March			Rolling 12 Months		
Key Metrics	2020	2021	Percent Change	Thru 3-2020	Thru 3-2021	Percent Change
New Listings	235	198	- 15.7%	2,668	2,466	- 7.6%
Pending Sales	174	200	+ 14.9%	2,116	2,176	+ 2.8%
Closed Sales	168	178	+ 6.0%	2,139	2,133	- 0.3%
Days on Market Until Sale	22	10	- 54.5%	30	16	- 46.7%
Median Sales Price*	\$600,000	\$729,500	+ 21.6%	\$587,000	\$650,000	+ 10.7%
Average Sales Price*	\$608,249	\$757,241	+ 24.5%	\$604,657	\$675,259	+ 11.7%
Percent of Original List Price Received*	99.3%	103.6%	+ 4.3%	98.5%	101.1%	+ 2.6%
Percent of List Price Received*	99.7%	102.3%	+ 2.6%	99.3%	100.8%	+ 1.5%
Inventory of Homes for Sale	319	113	- 64.6%			
Months Supply of Inventory	1.8	0.6	- 66.7%			

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	March			Rolling 12 Months		
Key Metrics	2020	2021	Percent Change	Thru 3-2020	Thru 3-2021	Percent Change
New Listings	107	105	- 1.9%	1,428	1,175	- 17.7%
Pending Sales	79	123	+ 55.7%	1,118	1,092	- 2.3%
Closed Sales	77	74	- 3.9%	1,178	1,026	- 12.9%
Days on Market Until Sale	21	11	- 47.6%	29	18	- 37.9%
Median Sales Price*	\$406,500	\$505,000	+ 24.2%	\$410,000	\$452,500	+ 10.4%
Average Sales Price*	\$404,209	\$501,473	+ 24.1%	\$410,825	\$459,135	+ 11.8%
Percent of Original List Price Received*	100.1%	103.4%	+ 3.3%	99.3%	100.9%	+ 1.6%
Percent of List Price Received*	100.4%	102.6%	+ 2.2%	99.8%	100.9%	+ 1.1%
Inventory of Homes for Sale	186	38	- 79.6%			
Months Supply of Inventory	2.0	0.4	- 80.0%			

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family Rolling 12-Month Calculation

