



Local Market Update for November 2019

Provided by the North San Diego County Association of REALTORS®.

South San Diego County

ZIP Codes: 91902, 91910, 91911, 91913, 91914, 91915, 91932, 91950, 92154, 92173

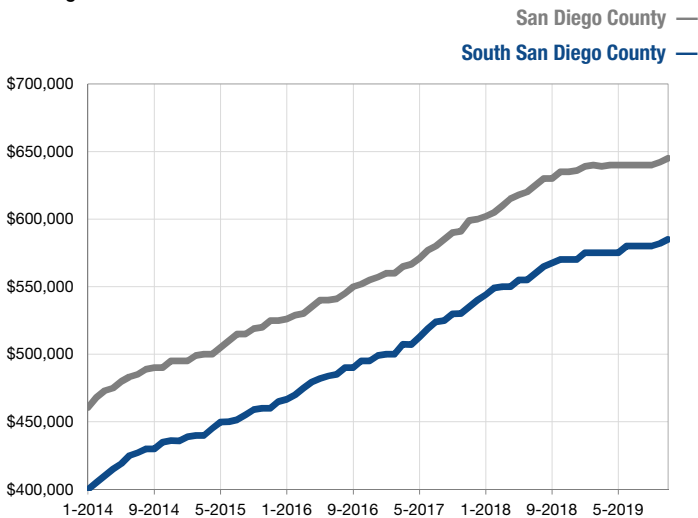
Detached Single-Family	November			Rolling 12 Months		
	2018	2019	Percent Change	Thru 11-2018	Thru 11-2019	Percent Change
Key Metrics						
New Listings	215	128	- 40.5%	3,140	2,726	- 13.2%
Pending Sales	141	156	+ 10.6%	2,025	2,161	+ 6.7%
Closed Sales	147	148	+ 0.7%	2,044	2,060	+ 0.8%
Days on Market Until Sale	39	25	- 35.9%	30	32	+ 6.7%
Median Sales Price*	\$575,000	\$601,000	+ 4.5%	\$570,000	\$585,000	+ 2.6%
Average Sales Price*	\$599,214	\$629,254	+ 5.0%	\$598,413	\$611,482	+ 2.2%
Percent of Original List Price Received*	96.8%	99.0%	+ 2.3%	97.8%	98.2%	+ 0.4%
Percent of List Price Received*	98.4%	99.6%	+ 1.2%	98.8%	99.1%	+ 0.3%
Inventory of Homes for Sale	463	202	- 56.4%	--	--	--
Months Supply of Inventory	2.7	1.1	- 59.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	November			Rolling 12 Months		
	2018	2019	Percent Change	Thru 11-2018	Thru 11-2019	Percent Change
Key Metrics						
New Listings	114	90	- 21.1%	1,561	1,538	- 1.5%
Pending Sales	65	87	+ 33.8%	1,057	1,185	+ 12.1%
Closed Sales	83	89	+ 7.2%	1,085	1,125	+ 3.7%
Days on Market Until Sale	37	32	- 13.5%	26	30	+ 15.4%
Median Sales Price*	\$384,000	\$428,000	+ 11.5%	\$380,000	\$405,000	+ 6.6%
Average Sales Price*	\$383,806	\$428,964	+ 11.8%	\$385,835	\$408,354	+ 5.8%
Percent of Original List Price Received*	96.8%	99.1%	+ 2.4%	98.5%	98.9%	+ 0.4%
Percent of List Price Received*	98.9%	99.5%	+ 0.6%	99.3%	99.7%	+ 0.4%
Inventory of Homes for Sale	237	120	- 49.4%	--	--	--
Months Supply of Inventory	2.7	1.2	- 55.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation

