



# Local Market Update for September 2019

Provided by the North San Diego County Association of REALTORS®.

## East San Diego County

ZIP Codes: 91901, 91905, 91906, 91916, 91917, 91931, 91934, 91935, 91941, 91942, 91945, 91948, 91962, 91963, 91977, 91978, 91980, 92004, 92019, 92020, 92021, 92036, 92040, 92066, 92070, 92071, 92086

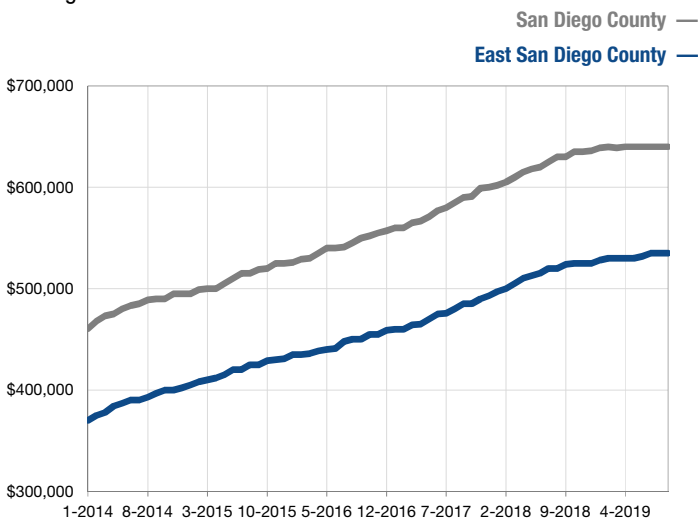
Detached Single-Family	September			Rolling 12 Months		
	2018	2019	Percent Change	Thru 9-2018	Thru 9-2019	Percent Change
<b>Key Metrics</b>						
New Listings	584	<b>426</b>	- 27.1%	6,510	<b>6,257</b>	- 3.9%
Pending Sales	303	<b>372</b>	+ 22.8%	4,228	<b>4,260</b>	+ 0.8%
Closed Sales	315	<b>370</b>	+ 17.5%	4,279	<b>4,102</b>	- 4.1%
Days on Market Until Sale	30	<b>28</b>	- 6.7%	30	<b>33</b>	+ 10.0%
Median Sales Price*	\$524,000	<b>\$530,000</b>	+ 1.1%	\$524,000	<b>\$535,000</b>	+ 2.1%
Average Sales Price*	\$600,499	<b>\$561,556</b>	- 6.5%	\$549,638	<b>\$566,013</b>	+ 3.0%
Percent of Original List Price Received*	97.0%	<b>97.4%</b>	+ 0.4%	97.2%	<b>97.2%</b>	0.0%
Percent of List Price Received*	98.5%	<b>98.7%</b>	+ 0.2%	98.6%	<b>98.6%</b>	0.0%
Inventory of Homes for Sale	1,083	<b>759</b>	- 29.9%	--	--	--
Months Supply of Inventory	3.1	<b>2.1</b>	- 32.3%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	September			Rolling 12 Months		
	2018	2019	Percent Change	Thru 9-2018	Thru 9-2019	Percent Change
<b>Key Metrics</b>						
New Listings	142	<b>119</b>	- 16.2%	1,708	<b>1,524</b>	- 10.8%
Pending Sales	91	<b>93</b>	+ 2.2%	1,297	<b>1,177</b>	- 9.3%
Closed Sales	86	<b>91</b>	+ 5.8%	1,308	<b>1,158</b>	- 11.5%
Days on Market Until Sale	22	<b>18</b>	- 18.2%	23	<b>25</b>	+ 8.7%
Median Sales Price*	\$332,500	<b>\$330,000</b>	- 0.8%	\$320,000	<b>\$325,000</b>	+ 1.6%
Average Sales Price*	\$330,033	<b>\$343,630</b>	+ 4.1%	\$320,613	<b>\$332,340</b>	+ 3.7%
Percent of Original List Price Received*	98.4%	<b>98.6%</b>	+ 0.2%	98.5%	<b>98.3%</b>	- 0.2%
Percent of List Price Received*	99.1%	<b>99.2%</b>	+ 0.1%	99.2%	<b>99.2%</b>	0.0%
Inventory of Homes for Sale	206	<b>164</b>	- 20.4%	--	--	--
Months Supply of Inventory	1.9	<b>1.7</b>	- 10.5%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

**Median Sales Price – Detached Single-Family**  
Rolling 12-Month Calculation



**Median Sales Price – Attached Single-Family**  
Rolling 12-Month Calculation

