



Local Market Update for June 2019

Provided by the North San Diego County Association of REALTORS®.

South San Diego County

ZIP Codes: 91902, 91910, 91911, 91913, 91914, 91915, 91932, 91950, 92154, 92173

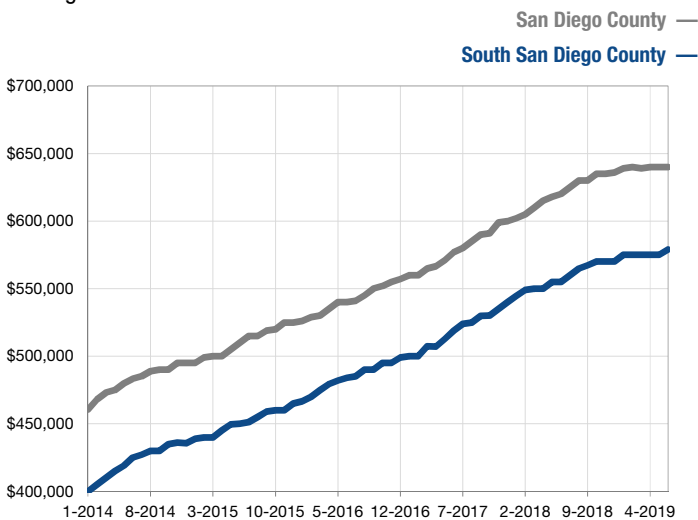
Detached Single-Family	June			Rolling 12 Months		
	2018	2019	Percent Change	Thru 6-2018	Thru 6-2019	Percent Change
Key Metrics						
New Listings	306	237	- 22.5%	3,046	3,033	- 0.4%
Pending Sales	172	196	+ 14.0%	2,147	2,108	- 1.8%
Closed Sales	210	191	- 9.0%	2,194	2,012	- 8.3%
Days on Market Until Sale	21	28	+ 33.3%	29	33	+ 13.8%
Median Sales Price*	\$570,000	\$590,000	+ 3.5%	\$555,000	\$579,000	+ 4.3%
Average Sales Price*	\$599,260	\$622,356	+ 3.9%	\$589,390	\$605,589	+ 2.7%
Percent of Original List Price Received*	98.9%	98.5%	- 0.4%	97.9%	97.7%	- 0.2%
Percent of List Price Received*	99.3%	99.3%	0.0%	98.7%	98.9%	+ 0.2%
Inventory of Homes for Sale	429	288	- 32.9%	--	--	--
Months Supply of Inventory	2.4	1.6	- 33.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	June			Rolling 12 Months		
	2018	2019	Percent Change	Thru 6-2018	Thru 6-2019	Percent Change
Key Metrics						
New Listings	136	141	+ 3.7%	1,431	1,641	+ 14.7%
Pending Sales	104	109	+ 4.8%	1,140	1,113	- 2.4%
Closed Sales	102	79	- 22.5%	1,134	1,048	- 7.6%
Days on Market Until Sale	20	28	+ 40.0%	23	31	+ 34.8%
Median Sales Price*	\$378,500	\$408,000	+ 7.8%	\$377,750	\$395,000	+ 4.6%
Average Sales Price*	\$377,571	\$411,806	+ 9.1%	\$376,639	\$398,044	+ 5.7%
Percent of Original List Price Received*	98.8%	98.8%	0.0%	98.9%	98.2%	- 0.7%
Percent of List Price Received*	99.1%	99.7%	+ 0.6%	99.5%	99.3%	- 0.2%
Inventory of Homes for Sale	166	161	- 3.0%	--	--	--
Months Supply of Inventory	1.7	1.7	0.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation

