Local Market Update for June 2019

Provided by the North San Diego County Association of REALTORS®.



Metro San Diego County

ZIP Codes: 92037, 92101, 92102, 92103, 92104, 92105, 92106, 92107, 92108, 92109, 92110, 92111, 92113, 92114, 92115, 92116, 92117, 92118, 92119, 92120, 92121, 92122, 92123, 92124, 92126, 92131, 92139

Detached Single-Family		June		Rolling 12 Months			
Key Metrics	2018	2019	Percent Change	Thru 6-2018	Thru 6-2019	Percent Change	
New Listings	867	772	- 11.0%	8,163	8,955	+ 9.7%	
Pending Sales	500	549	+ 9.8%	5,726	5,637	- 1.6%	
Closed Sales	536	483	- 9.9%	5,764	5,502	- 4.5%	
Days on Market Until Sale	23	27	+ 17.4%	28	29	+ 3.6%	
Median Sales Price*	\$729,000	\$735,000	+ 0.8%	\$675,000	\$699,000	+ 3.6%	
Average Sales Price*	\$1,018,223	\$972,411	- 4.5%	\$904,577	\$924,382	+ 2.2%	
Percent of Original List Price Received*	98.2%	97.7%	- 0.5%	97.7%	97.0%	- 0.7%	
Percent of List Price Received*	99.2%	98.9%	- 0.3%	98.7%	98.3%	- 0.4%	
Inventory of Homes for Sale	1,165	1,122	- 3.7%				
Months Supply of Inventory	2.4	2.4	0.0%				

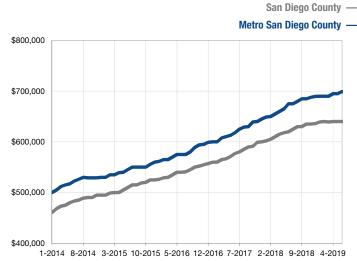
^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	June			Rolling 12 Months		
Key Metrics	2018	2019	Percent Change	Thru 6-2018	Thru 6-2019	Percent Change
New Listings	795	703	- 11.6%	7,392	7,883	+ 6.6%
Pending Sales	479	451	- 5.8%	5,320	4,792	- 9.9%
Closed Sales	529	444	- 16.1%	5,417	4,718	- 12.9%
Days on Market Until Sale	25	34	+ 36.0%	26	32	+ 23.1%
Median Sales Price*	\$461,000	\$475,000	+ 3.0%	\$440,000	\$456,000	+ 3.6%
Average Sales Price*	\$585,389	\$577,350	- 1.4%	\$542,869	\$554,967	+ 2.2%
Percent of Original List Price Received*	98.4%	97.7%	- 0.7%	98.4%	97.4%	- 1.0%
Percent of List Price Received*	99.2%	98.7%	- 0.5%	99.1%	98.7%	- 0.4%
Inventory of Homes for Sale	1,029	1,139	+ 10.7%			
Months Supply of Inventory	2.3	2.9	+ 26.1%			

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family

Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family

Rolling 12-Month Calculation

