



# Local Market Update for June 2019

Provided by the North San Diego County Association of REALTORS®.

## East San Diego County

ZIP Codes: 91901, 91905, 91906, 91916, 91917, 91931, 91934, 91935, 91941, 91942, 91945, 91948, 91962, 91963, 91977, 91978, 91980, 92004, 92019, 92020, 92021, 92036, 92040, 92066, 92070, 92071, 92086

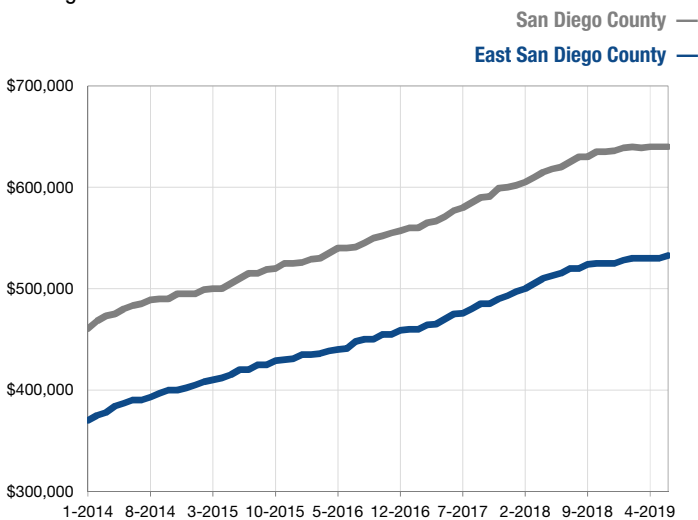
Detached Single-Family	June			Rolling 12 Months		
	2018	2019	Percent Change	Thru 6-2018	Thru 6-2019	Percent Change
<b>Key Metrics</b>						
New Listings	624	<b>539</b>	- 13.6%	6,254	<b>6,552</b>	+ 4.8%
Pending Sales	381	<b>411</b>	+ 7.9%	4,341	<b>4,067</b>	- 6.3%
Closed Sales	433	<b>326</b>	- 24.7%	4,362	<b>3,926</b>	- 10.0%
Days on Market Until Sale	26	<b>26</b>	0.0%	30	<b>33</b>	+ 10.0%
Median Sales Price*	\$529,000	<b>\$540,000</b>	+ 2.1%	\$515,000	<b>\$532,750</b>	+ 3.4%
Average Sales Price*	\$553,826	<b>\$575,425</b>	+ 3.9%	\$540,261	<b>\$564,192</b>	+ 4.4%
Percent of Original List Price Received*	97.6%	<b>98.6%</b>	+ 1.0%	97.3%	<b>97.0%</b>	- 0.3%
Percent of List Price Received*	99.0%	<b>99.3%</b>	+ 0.3%	98.5%	<b>98.5%</b>	0.0%
Inventory of Homes for Sale	906	<b>892</b>	- 1.5%	--	--	--
Months Supply of Inventory	2.5	<b>2.6</b>	+ 4.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	June			Rolling 12 Months		
	2018	2019	Percent Change	Thru 6-2018	Thru 6-2019	Percent Change
<b>Key Metrics</b>						
New Listings	148	<b>139</b>	- 6.1%	1,636	<b>1,544</b>	- 5.6%
Pending Sales	116	<b>118</b>	+ 1.7%	1,293	<b>1,161</b>	- 10.2%
Closed Sales	141	<b>86</b>	- 39.0%	1,314	<b>1,138</b>	- 13.4%
Days on Market Until Sale	21	<b>26</b>	+ 23.8%	23	<b>25</b>	+ 8.7%
Median Sales Price*	\$320,000	<b>\$335,500</b>	+ 4.8%	\$315,000	<b>\$323,400</b>	+ 2.7%
Average Sales Price*	\$320,720	<b>\$348,264</b>	+ 8.6%	\$316,099	<b>\$327,988</b>	+ 3.8%
Percent of Original List Price Received*	99.4%	<b>98.5%</b>	- 0.9%	98.7%	<b>98.2%</b>	- 0.5%
Percent of List Price Received*	99.2%	<b>99.7%</b>	+ 0.5%	99.2%	<b>99.2%</b>	0.0%
Inventory of Homes for Sale	149	<b>141</b>	- 5.4%	--	--	--
Months Supply of Inventory	1.4	<b>1.5</b>	+ 7.1%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

**Median Sales Price – Detached Single-Family**  
Rolling 12-Month Calculation



**Median Sales Price – Attached Single-Family**  
Rolling 12-Month Calculation

