



Local Market Update for March 2019

Provided by the North San Diego County Association of REALTORS®.

South San Diego County

ZIP Codes: 91902, 91910, 91911, 91913, 91914, 91915, 91932, 91950, 92154, 92173

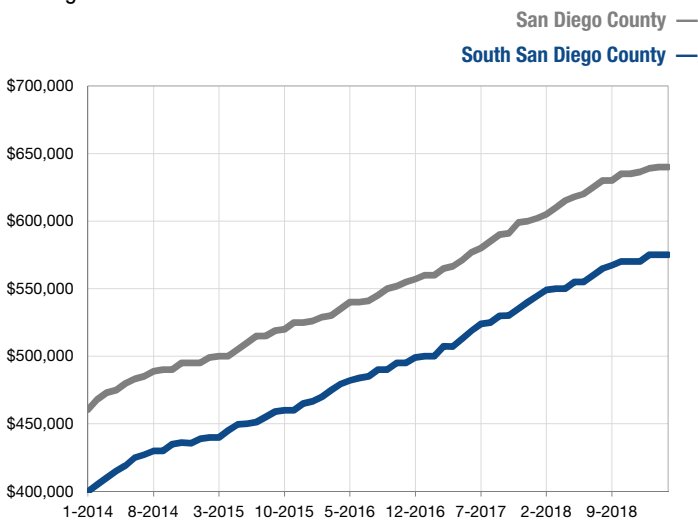
Detached Single-Family	March			Rolling 12 Months		
	2018	2019	Percent Change	Thru 3-2018	Thru 3-2019	Percent Change
Key Metrics						
New Listings	281	249	- 11.4%	3,017	3,121	+ 3.4%
Pending Sales	198	209	+ 5.6%	2,188	2,062	- 5.8%
Closed Sales	166	163	- 1.8%	2,198	2,005	- 8.8%
Days on Market Until Sale	31	36	+ 16.1%	29	31	+ 6.9%
Median Sales Price*	\$562,500	\$575,000	+ 2.2%	\$550,000	\$575,000	+ 4.5%
Average Sales Price*	\$581,540	\$592,643	+ 1.9%	\$580,038	\$600,157	+ 3.5%
Percent of Original List Price Received*	98.2%	98.0%	- 0.2%	97.9%	97.8%	- 0.1%
Percent of List Price Received*	98.8%	98.9%	+ 0.1%	98.7%	98.9%	+ 0.2%
Inventory of Homes for Sale	364	313	- 14.0%	--	--	--
Months Supply of Inventory	2.0	1.8	- 10.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	March			Rolling 12 Months		
	2018	2019	Percent Change	Thru 3-2018	Thru 3-2019	Percent Change
Key Metrics						
New Listings	143	141	- 1.4%	1,395	1,626	+ 16.6%
Pending Sales	100	137	+ 37.0%	1,147	1,113	- 3.0%
Closed Sales	86	91	+ 5.8%	1,153	1,044	- 9.5%
Days on Market Until Sale	32	36	+ 12.5%	23	29	+ 26.1%
Median Sales Price*	\$372,000	\$398,000	+ 7.0%	\$370,000	\$390,000	+ 5.4%
Average Sales Price*	\$358,571	\$399,868	+ 11.5%	\$371,088	\$395,684	+ 6.6%
Percent of Original List Price Received*	98.3%	98.3%	0.0%	98.9%	98.2%	- 0.7%
Percent of List Price Received*	99.4%	100.0%	+ 0.6%	99.4%	99.3%	- 0.1%
Inventory of Homes for Sale	147	164	+ 11.6%	--	--	--
Months Supply of Inventory	1.5	1.8	+ 20.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation

