



# Local Market Update for September 2018

Provided by the North San Diego County Association of REALTORS®.

## East San Diego County

ZIP Codes: 91901, 91905, 91906, 91916, 91917, 91931, 91934, 91935, 91941, 91942, 91945, 91948, 91962, 91963, 91977, 91978, 91980, 92004, 92019, 92020, 92021, 92036, 92040, 92066, 92070, 92071, 92086

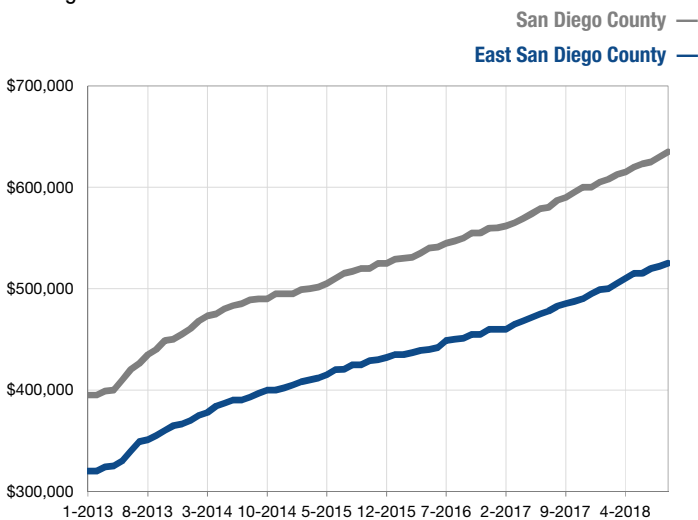
Detached Single-Family	September			Rolling 12 Months		
	2017	2018	Percent Change	Thru 9-2017	Thru 9-2018	Percent Change
<b>Key Metrics</b>						
New Listings	516	<b>556</b>	+ 7.8%	5,848	<b>6,340</b>	+ 8.4%
Pending Sales	335	<b>322</b>	- 3.9%	4,274	<b>4,198</b>	- 1.8%
Closed Sales	356	<b>288</b>	- 19.1%	4,299	<b>4,174</b>	- 2.9%
Days on Market Until Sale	29	<b>29</b>	0.0%	33	<b>30</b>	- 9.1%
Median Sales Price*	\$504,500	<b>\$525,000</b>	+ 4.1%	\$485,000	<b>\$525,000</b>	+ 8.2%
Average Sales Price*	\$539,090	<b>\$605,954</b>	+ 12.4%	\$514,906	<b>\$551,098</b>	+ 7.0%
Percent of Original List Price Received*	96.7%	<b>97.0%</b>	+ 0.3%	97.1%	<b>97.3%</b>	+ 0.2%
Percent of List Price Received*	98.2%	<b>98.6%</b>	+ 0.4%	98.3%	<b>98.6%</b>	+ 0.3%
Inventory of Homes for Sale	798	<b>974</b>	+ 22.1%	--	--	--
Months Supply of Inventory	2.2	<b>2.8</b>	+ 27.3%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	September			Rolling 12 Months		
	2017	2018	Percent Change	Thru 9-2017	Thru 9-2018	Percent Change
<b>Key Metrics</b>						
New Listings	125	<b>133</b>	+ 6.4%	1,441	<b>1,671</b>	+ 16.0%
Pending Sales	93	<b>91</b>	- 2.2%	1,178	<b>1,282</b>	+ 8.8%
Closed Sales	80	<b>80</b>	0.0%	1,198	<b>1,274</b>	+ 6.3%
Days on Market Until Sale	21	<b>22</b>	+ 4.8%	24	<b>23</b>	- 4.2%
Median Sales Price*	\$321,750	<b>\$337,500</b>	+ 4.9%	\$287,750	<b>\$320,000</b>	+ 11.2%
Average Sales Price*	\$316,667	<b>\$329,723</b>	+ 4.1%	\$295,866	<b>\$321,013</b>	+ 8.5%
Percent of Original List Price Received*	99.0%	<b>98.6%</b>	- 0.4%	98.4%	<b>98.6%</b>	+ 0.2%
Percent of List Price Received*	99.4%	<b>99.2%</b>	- 0.2%	99.1%	<b>99.2%</b>	+ 0.1%
Inventory of Homes for Sale	149	<b>188</b>	+ 26.2%	--	--	--
Months Supply of Inventory	1.5	<b>1.8</b>	+ 20.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

**Median Sales Price – Detached Single-Family**  
Rolling 12-Month Calculation



**Median Sales Price – Attached Single-Family**  
Rolling 12-Month Calculation

