Local Market Update for June 2018

Provided by the North San Diego County Association of REALTORS®.



South San Diego County

ZIP Codes: 91902, 91910, 91911, 91913, 91914, 91915, 91932, 91950, 92154, 92173

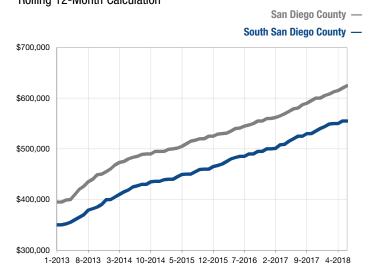
Detached Single-Family	June			Rolling 12 Months		
Key Metrics	2017	2018	Percent Change	Thru 6-2017	Thru 6-2018	Percent Change
New Listings	302	291	- 3.6%	3,098	2,978	- 3.9%
Pending Sales	215	190	- 11.6%	2,290	2,146	- 6.3%
Closed Sales	214	181	- 15.4%	2,297	2,116	- 7.9%
Days on Market Until Sale	27	20	- 25.9%	31	28	- 9.7%
Median Sales Price*	\$556,000	\$569,000	+ 2.3%	\$520,000	\$555,000	+ 6.7%
Average Sales Price*	\$564,912	\$586,365	+ 3.8%	\$544,032	\$588,637	+ 8.2%
Percent of Original List Price Received*	98.1%	98.8%	+ 0.7%	97.8%	97.8%	0.0%
Percent of List Price Received*	98.8%	99.2%	+ 0.4%	98.6%	98.7%	+ 0.1%
Inventory of Homes for Sale	373	360	- 3.5%			
Months Supply of Inventory	2.0	2.0	0.0%			

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

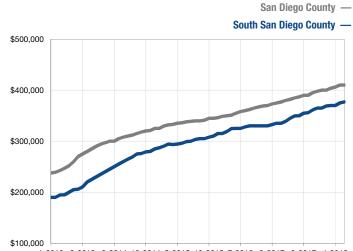
Attached Single-Family	June			Rolling 12 Months		
Key Metrics	2017	2018	Percent Change	Thru 6-2017	Thru 6-2018	Percent Change
New Listings	132	130	- 1.5%	1,332	1,396	+ 4.8%
Pending Sales	107	108	+ 0.9%	1,104	1,125	+ 1.9%
Closed Sales	125	87	- 30.4%	1,135	1,087	- 4.2%
Days on Market Until Sale	21	19	- 9.5%	27	23	- 14.8%
Median Sales Price*	\$370,000	\$380,000	+ 2.7%	\$345,000	\$377,000	+ 9.3%
Average Sales Price*	\$396,041	\$383,256	- 3.2%	\$348,300	\$376,793	+ 8.2%
Percent of Original List Price Received*	99.0%	98.4%	- 0.6%	98.6%	98.9%	+ 0.3%
Percent of List Price Received*	99.7%	98.8%	- 0.9%	98.9%	99.4%	+ 0.5%
Inventory of Homes for Sale	135	139	+ 3.0%			
Months Supply of Inventory	1.5	1.5	0.0%			

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family Rolling 12-Month Calculation



1-2013 8-2013 3-2014 10-2014 5-2015 12-2015 7-2016 2-2017 9-2017 4-2018