



Local Market Update for June 2018

Provided by the North San Diego County Association of REALTORS®.

Metro San Diego County

ZIP Codes: 92037, 92101, 92102, 92103, 92104, 92105, 92106, 92107, 92108, 92109, 92110, 92111, 92113, 92114, 92115, 92116, 92117, 92118, 92119, 92120, 92121, 92122, 92123, 92124, 92126, 92131, 92139

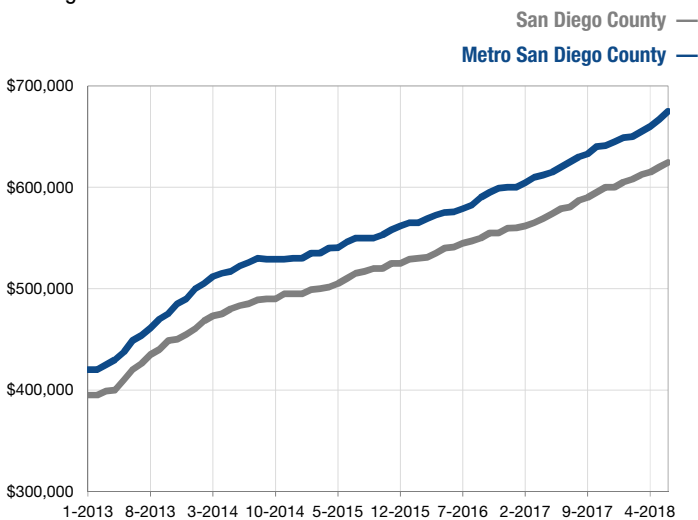
Detached Single-Family	June			Rolling 12 Months		
	2017	2018	Percent Change	Thru 6-2017	Thru 6-2018	Percent Change
Key Metrics						
New Listings	799	835	+ 4.5%	8,266	8,010	- 3.1%
Pending Sales	566	528	- 6.7%	6,001	5,680	- 5.3%
Closed Sales	641	498	- 22.3%	6,088	5,626	- 7.6%
Days on Market Until Sale	24	22	- 8.3%	29	28	- 3.4%
Median Sales Price*	\$651,000	\$735,000	+ 12.9%	\$620,000	\$675,000	+ 8.9%
Average Sales Price*	\$895,878	\$980,126	+ 9.4%	\$816,706	\$904,814	+ 10.8%
Percent of Original List Price Received*	98.0%	98.3%	+ 0.3%	97.2%	97.7%	+ 0.5%
Percent of List Price Received*	98.8%	99.1%	+ 0.3%	98.3%	98.7%	+ 0.4%
Inventory of Homes for Sale	1,093	1,061	- 2.9%	--	--	--
Months Supply of Inventory	2.2	2.2	0.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	June			Rolling 12 Months		
	2017	2018	Percent Change	Thru 6-2017	Thru 6-2018	Percent Change
Key Metrics						
New Listings	714	751	+ 5.2%	7,092	7,212	+ 1.7%
Pending Sales	543	483	- 11.0%	5,589	5,246	- 6.1%
Closed Sales	540	488	- 9.6%	5,647	5,277	- 6.6%
Days on Market Until Sale	21	24	+ 14.3%	27	25	- 7.4%
Median Sales Price*	\$435,000	\$460,000	+ 5.7%	\$410,000	\$441,000	+ 7.6%
Average Sales Price*	\$520,825	\$592,091	+ 13.7%	\$499,154	\$544,852	+ 9.2%
Percent of Original List Price Received*	99.1%	98.3%	- 0.8%	97.9%	98.4%	+ 0.5%
Percent of List Price Received*	99.4%	99.1%	- 0.3%	98.7%	99.1%	+ 0.4%
Inventory of Homes for Sale	816	921	+ 12.9%	--	--	--
Months Supply of Inventory	1.8	2.1	+ 16.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation

