



Local Market Update for June 2018

Provided by the North San Diego County Association of REALTORS®.

East San Diego County

ZIP Codes: 91901, 91905, 91906, 91916, 91917, 91931, 91934, 91935, 91941, 91942, 91945, 91948, 91962, 91963, 91977, 91978, 91980, 92004, 92019, 92020, 92021, 92036, 92040, 92066, 92070, 92071, 92086

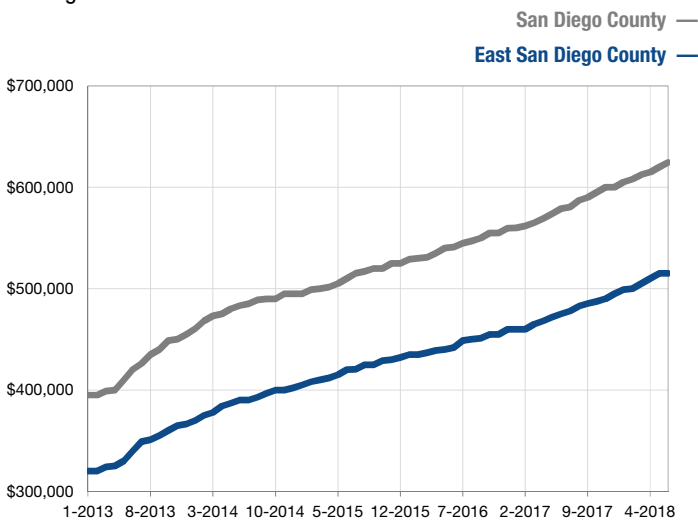
Detached Single-Family	June			Rolling 12 Months		
	2017	2018	Percent Change	Thru 6-2017	Thru 6-2018	Percent Change
Key Metrics						
New Listings	580	593	+ 2.2%	5,901	6,098	+ 3.3%
Pending Sales	388	384	- 1.0%	4,267	4,315	+ 1.1%
Closed Sales	449	388	- 13.6%	4,339	4,246	- 2.1%
Days on Market Until Sale	32	26	- 18.8%	35	29	- 17.1%
Median Sales Price*	\$509,950	\$530,000	+ 3.9%	\$475,000	\$515,000	+ 8.4%
Average Sales Price*	\$536,102	\$557,100	+ 3.9%	\$504,318	\$542,076	+ 7.5%
Percent of Original List Price Received*	97.3%	97.7%	+ 0.4%	97.0%	97.3%	+ 0.3%
Percent of List Price Received*	98.2%	99.1%	+ 0.9%	98.3%	98.6%	+ 0.3%
Inventory of Homes for Sale	755	805	+ 6.6%	--	--	--
Months Supply of Inventory	2.1	2.2	+ 4.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	June			Rolling 12 Months		
	2017	2018	Percent Change	Thru 6-2017	Thru 6-2018	Percent Change
Key Metrics						
New Listings	132	140	+ 6.1%	1,426	1,599	+ 12.1%
Pending Sales	126	125	- 0.8%	1,218	1,282	+ 5.3%
Closed Sales	120	125	+ 4.2%	1,242	1,276	+ 2.7%
Days on Market Until Sale	23	20	- 13.0%	25	23	- 8.0%
Median Sales Price*	\$299,500	\$319,000	+ 6.5%	\$280,000	\$315,000	+ 12.5%
Average Sales Price*	\$299,538	\$323,840	+ 8.1%	\$289,439	\$316,357	+ 9.3%
Percent of Original List Price Received*	99.0%	98.7%	- 0.3%	98.2%	98.6%	+ 0.4%
Percent of List Price Received*	99.5%	99.3%	- 0.2%	98.8%	99.2%	+ 0.4%
Inventory of Homes for Sale	113	130	+ 15.0%	--	--	--
Months Supply of Inventory	1.1	1.2	+ 9.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation

