



Local Market Update for April 2018

Provided by the North San Diego County Association of REALTORS®.

South San Diego County

ZIP Codes: 91902, 91910, 91911, 91913, 91914, 91915, 91932, 91950, 92154, 92173

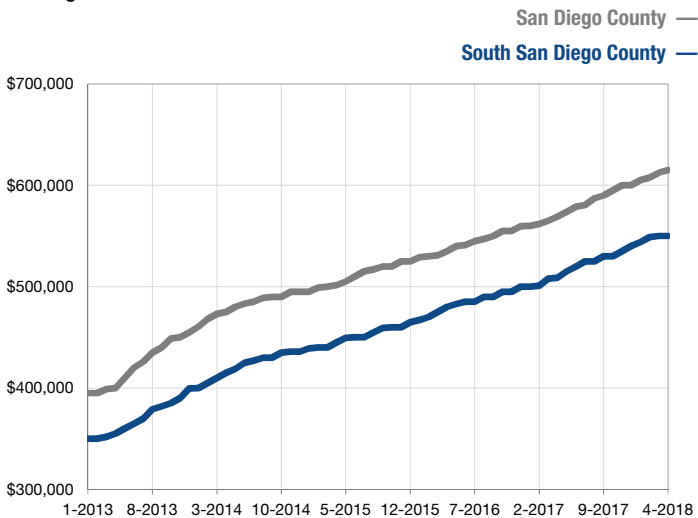
Detached Single-Family	April			Rolling 12 Months		
	2017	2018	Percent Change	Thru 4-2017	Thru 4-2018	Percent Change
Key Metrics						
New Listings	256	281	+ 9.8%	3,095	2,993	- 3.3%
Pending Sales	189	205	+ 8.5%	2,295	2,182	- 4.9%
Closed Sales	179	168	- 6.1%	2,348	2,133	- 9.2%
Days on Market Until Sale	25	29	+ 16.0%	31	29	- 6.5%
Median Sales Price*	\$517,000	\$550,000	+ 6.4%	\$508,950	\$550,000	+ 8.1%
Average Sales Price*	\$554,693	\$588,145	+ 6.0%	\$538,479	\$583,258	+ 8.3%
Percent of Original List Price Received*	98.5%	97.8%	- 0.7%	97.7%	97.8%	+ 0.1%
Percent of List Price Received*	98.8%	98.6%	- 0.2%	98.6%	98.7%	+ 0.1%
Inventory of Homes for Sale	344	334	- 2.9%	--	--	--
Months Supply of Inventory	1.8	1.8	0.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	April			Rolling 12 Months		
	2017	2018	Percent Change	Thru 4-2017	Thru 4-2018	Percent Change
Key Metrics						
New Listings	110	135	+ 22.7%	1,330	1,384	+ 4.1%
Pending Sales	112	114	+ 1.8%	1,117	1,129	+ 1.1%
Closed Sales	93	75	- 19.4%	1,108	1,101	- 0.6%
Days on Market Until Sale	24	19	- 20.8%	30	22	- 26.7%
Median Sales Price*	\$355,000	\$375,000	+ 5.6%	\$335,000	\$371,000	+ 10.7%
Average Sales Price*	\$361,960	\$408,439	+ 12.8%	\$337,455	\$375,292	+ 11.2%
Percent of Original List Price Received*	99.3%	99.3%	0.0%	98.5%	98.9%	+ 0.4%
Percent of List Price Received*	99.5%	99.6%	+ 0.1%	98.8%	99.5%	+ 0.7%
Inventory of Homes for Sale	123	127	+ 3.3%	--	--	--
Months Supply of Inventory	1.3	1.3	0.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation

