



Local Market Update for March 2018

Provided by the North San Diego County Association of REALTORS®.

South San Diego County

ZIP Codes: 91902, 91910, 91911, 91913, 91914, 91915, 91932, 91950, 92154, 92173

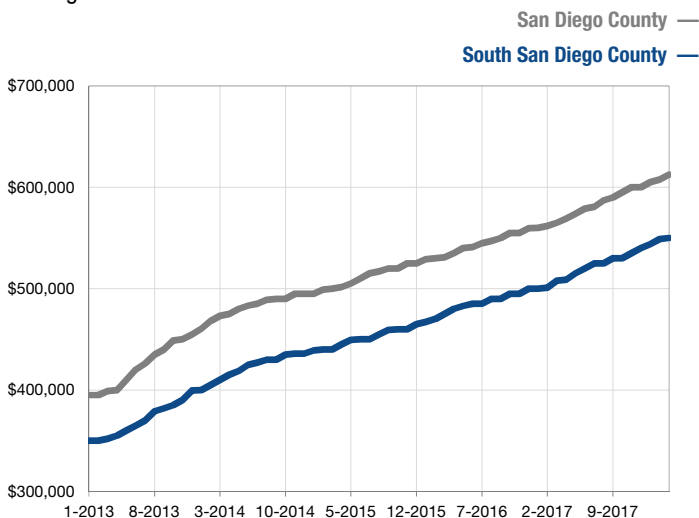
Detached Single-Family	March			Rolling 12 Months		
	2017	2018	Percent Change	Thru 3-2017	Thru 3-2018	Percent Change
Key Metrics						
New Listings	295	268	- 9.2%	3,148	2,957	- 6.1%
Pending Sales	208	216	+ 3.8%	2,342	2,181	- 6.9%
Closed Sales	198	138	- 30.3%	2,382	2,122	- 10.9%
Days on Market Until Sale	25	30	+ 20.0%	31	29	- 6.5%
Median Sales Price*	\$537,500	\$560,000	+ 4.2%	\$507,750	\$550,000	+ 8.3%
Average Sales Price*	\$547,851	\$582,759	+ 6.4%	\$535,631	\$580,570	+ 8.4%
Percent of Original List Price Received*	98.2%	98.0%	- 0.2%	97.7%	97.9%	+ 0.2%
Percent of List Price Received*	98.8%	98.6%	- 0.2%	98.6%	98.7%	+ 0.1%
Inventory of Homes for Sale	343	312	- 9.0%	--	--	--
Months Supply of Inventory	1.8	1.7	- 5.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	March			Rolling 12 Months		
	2017	2018	Percent Change	Thru 3-2017	Thru 3-2018	Percent Change
Key Metrics						
New Listings	147	137	- 6.8%	1,350	1,354	+ 0.3%
Pending Sales	92	103	+ 12.0%	1,099	1,134	+ 3.2%
Closed Sales	97	77	- 20.6%	1,103	1,112	+ 0.8%
Days on Market Until Sale	32	31	- 3.1%	31	23	- 25.8%
Median Sales Price*	\$350,000	\$370,000	+ 5.7%	\$335,000	\$370,000	+ 10.4%
Average Sales Price*	\$348,252	\$360,756	+ 3.6%	\$334,037	\$372,012	+ 11.4%
Percent of Original List Price Received*	99.0%	98.3%	- 0.7%	98.4%	98.9%	+ 0.5%
Percent of List Price Received*	99.0%	99.6%	+ 0.6%	98.7%	99.5%	+ 0.8%
Inventory of Homes for Sale	138	116	- 15.9%	--	--	--
Months Supply of Inventory	1.5	1.2	- 20.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation

