

# Local Market Update for March 2018

Provided by the North San Diego County Association of REALTORS®.

North San Diego County  
Association of REALTORS®



**HOMEDEX**

## Metro San Diego County

ZIP Codes: 92037, 92101, 92102, 92103, 92104, 92105, 92106, 92107, 92108, 92109, 92110, 92111, 92113, 92114, 92115, 92116, 92117, 92118, 92119, 92120, 92121, 92122, 92123, 92124, 92126, 92131, 92139

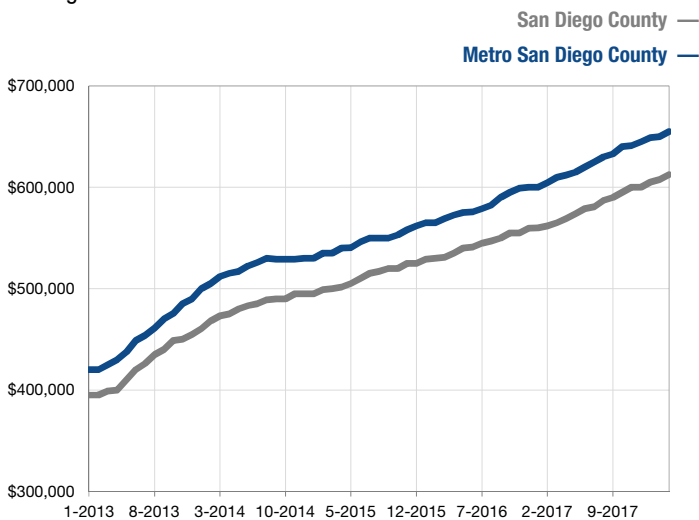
Detached Single-Family	March			Rolling 12 Months		
	2017	2018	Percent Change	Thru 3-2017	Thru 3-2018	Percent Change
<b>Key Metrics</b>						
New Listings	735	<b>689</b>	- 6.3%	8,374	<b>7,953</b>	- 5.0%
Pending Sales	553	<b>529</b>	- 4.3%	5,971	<b>5,820</b>	- 2.5%
Closed Sales	519	<b>418</b>	- 19.5%	6,074	<b>5,772</b>	- 5.0%
Days on Market Until Sale	30	<b>26</b>	- 13.3%	30	<b>28</b>	- 6.7%
Median Sales Price*	\$625,000	<b>\$697,500</b>	+ 11.6%	\$610,000	<b>\$655,000</b>	+ 7.4%
Average Sales Price*	\$797,135	<b>\$965,969</b>	+ 21.2%	\$809,356	<b>\$882,999</b>	+ 9.1%
Percent of Original List Price Received*	98.0%	<b>98.3%</b>	+ 0.3%	97.1%	<b>97.8%</b>	+ 0.7%
Percent of List Price Received*	98.8%	<b>98.9%</b>	+ 0.1%	98.2%	<b>98.6%</b>	+ 0.4%
Inventory of Homes for Sale	879	<b>794</b>	- 9.7%	--	--	--
Months Supply of Inventory	1.8	<b>1.6</b>	- 11.1%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	March			Rolling 12 Months		
	2017	2018	Percent Change	Thru 3-2017	Thru 3-2018	Percent Change
<b>Key Metrics</b>						
New Listings	683	<b>667</b>	- 2.3%	7,209	<b>7,102</b>	- 1.5%
Pending Sales	483	<b>498</b>	+ 3.1%	5,641	<b>5,428</b>	- 3.8%
Closed Sales	489	<b>410</b>	- 16.2%	5,764	<b>5,363</b>	- 7.0%
Days on Market Until Sale	26	<b>23</b>	- 11.5%	30	<b>24</b>	- 20.0%
Median Sales Price*	\$424,000	<b>\$450,000</b>	+ 6.1%	\$405,000	<b>\$430,000</b>	+ 6.2%
Average Sales Price*	\$506,221	<b>\$541,282</b>	+ 6.9%	\$495,218	<b>\$525,025</b>	+ 6.0%
Percent of Original List Price Received*	98.6%	<b>99.1%</b>	+ 0.5%	97.7%	<b>98.5%</b>	+ 0.8%
Percent of List Price Received*	99.1%	<b>99.6%</b>	+ 0.5%	98.5%	<b>99.1%</b>	+ 0.6%
Inventory of Homes for Sale	739	<b>716</b>	- 3.1%	--	--	--
Months Supply of Inventory	1.6	<b>1.6</b>	0.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

**Median Sales Price – Detached Single-Family**  
Rolling 12-Month Calculation



**Median Sales Price – Attached Single-Family**  
Rolling 12-Month Calculation

