



Local Market Update for March 2018

Provided by the North San Diego County Association of REALTORS®.

East San Diego County

ZIP Codes: 91901, 91905, 91906, 91916, 91917, 91931, 91934, 91935, 91941, 91942, 91945, 91948, 91962, 91963, 91977, 91978, 91980, 92004, 92019, 92020, 92021, 92036, 92040, 92066, 92070, 92071, 92086

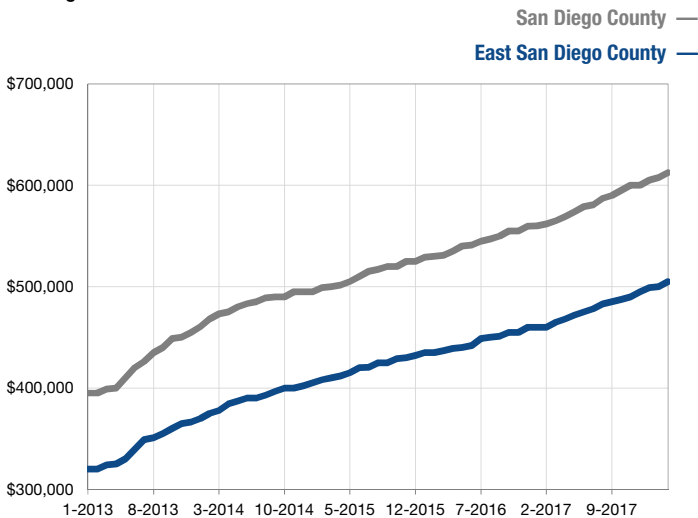
Detached Single-Family	March			Rolling 12 Months		
	2017	2018	Percent Change	Thru 3-2017	Thru 3-2018	Percent Change
Key Metrics						
New Listings	565	525	- 7.1%	5,915	5,909	- 0.1%
Pending Sales	398	445	+ 11.8%	4,306	4,320	+ 0.3%
Closed Sales	393	317	- 19.3%	4,327	4,268	- 1.4%
Days on Market Until Sale	36	30	- 16.7%	35	31	- 11.4%
Median Sales Price*	\$473,000	\$524,000	+ 10.8%	\$465,000	\$505,000	+ 8.6%
Average Sales Price*	\$494,328	\$561,377	+ 13.6%	\$492,321	\$534,110	+ 8.5%
Percent of Original List Price Received*	97.2%	97.8%	+ 0.6%	97.0%	97.2%	+ 0.2%
Percent of List Price Received*	98.3%	99.0%	+ 0.7%	98.3%	98.4%	+ 0.1%
Inventory of Homes for Sale	726	660	- 9.1%	--	--	--
Months Supply of Inventory	2.0	1.8	- 10.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	March			Rolling 12 Months		
	2017	2018	Percent Change	Thru 3-2017	Thru 3-2018	Percent Change
Key Metrics						
New Listings	158	142	- 10.1%	1,470	1,550	+ 5.4%
Pending Sales	143	127	- 11.2%	1,236	1,259	+ 1.9%
Closed Sales	106	108	+ 1.9%	1,231	1,257	+ 2.1%
Days on Market Until Sale	23	21	- 8.7%	25	22	- 12.0%
Median Sales Price*	\$275,250	\$312,500	+ 13.5%	\$275,000	\$309,000	+ 12.4%
Average Sales Price*	\$277,764	\$315,280	+ 13.5%	\$283,732	\$310,853	+ 9.6%
Percent of Original List Price Received*	97.7%	98.8%	+ 1.1%	97.8%	98.8%	+ 1.0%
Percent of List Price Received*	98.4%	99.3%	+ 0.9%	98.6%	99.3%	+ 0.7%
Inventory of Homes for Sale	127	141	+ 11.0%	--	--	--
Months Supply of Inventory	1.2	1.3	+ 8.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation

