## **Local Market Update for February 2018**

Provided by the North San Diego County Association of REALTORS®.



## **South San Diego County**

ZIP Codes: 91902, 91910, 91911, 91913, 91914, 91915, 91932, 91950, 92154, 92173

| Detached Single-Family                   | February  |           |                | Rolling 12 Months |             |                |
|--|-----------|-----------|----------------|-------------------|-------------|----------------|
| Key Metrics                              | 2017      | 2018      | Percent Change | Thru 2-2017       | Thru 2-2018 | Percent Change |
| New Listings                             | 251       | 204       | - 18.7%        | 3,129             | 2,972       | - 5.0%         |
| Pending Sales                            | 178       | 163       | - 8.4%         | 2,352             | 2,189       | - 6.9%         |
| Closed Sales                             | 152       | 121       | - 20.4%        | 2,397             | 2,168       | - 9.6%         |
| Days on Market Until Sale                | 31        | 26        | - 16.1%        | 33                | 28          | - 15.2%        |
| Median Sales Price*                      | \$479,500 | \$570,000 | + 18.9%        | \$501,000         | \$549,000   | + 9.6%         |
| Average Sales Price*                     | \$518,674 | \$609,012 | + 17.4%        | \$532,798         | \$577,618   | + 8.4%         |
| Percent of Original List Price Received* | 97.6%     | 98.8%     | + 1.2%         | 97.6%             | 97.9%       | + 0.3%         |
| Percent of List Price Received*          | 98.3%     | 99.1%     | + 0.8%         | 98.5%             | 98.7%       | + 0.2%         |
| Inventory of Homes for Sale              | 314       | 295       | - 6.1%         |                   |             |                |
| Months Supply of Inventory               | 1.6       | 1.6       | 0.0%           |                   |             |                |

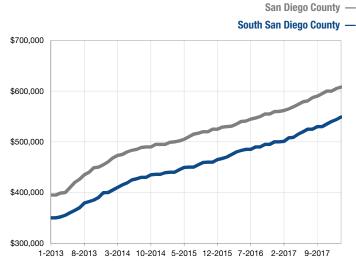
<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

| Attached Single-Family                   | February  |           |                | Rolling 12 Months |             |                |
|--|-----------|-----------|----------------|-------------------|-------------|----------------|
| Key Metrics                              | 2017      | 2018      | Percent Change | Thru 2-2017       | Thru 2-2018 | Percent Change |
| New Listings                             | 95        | 96        | + 1.1%         | 1,310             | 1,363       | + 4.0%         |
| Pending Sales                            | 89        | 87        | - 2.2%         | 1,102             | 1,137       | + 3.2%         |
| Closed Sales                             | 59        | 59        | 0.0%           | 1,082             | 1,119       | + 3.4%         |
| Days on Market Until Sale                | 25        | 19        | - 24.0%        | 30                | 23          | - 23.3%        |
| Median Sales Price*                      | \$355,000 | \$375,000 | + 5.6%         | \$332,750         | \$369,000   | + 10.9%        |
| Average Sales Price*                     | \$346,193 | \$364,268 | + 5.2%         | \$332,444         | \$370,936   | + 11.6%        |
| Percent of Original List Price Received* | 99.6%     | 99.3%     | - 0.3%         | 98.3%             | 99.0%       | + 0.7%         |
| Percent of List Price Received*          | 99.4%     | 99.7%     | + 0.3%         | 98.6%             | 99.4%       | + 0.8%         |
| Inventory of Homes for Sale              | 106       | 101       | - 4.7%         |                   |             |                |
| Months Supply of Inventory               | 1.2       | 1.1       | - 8.3%         |                   |             |                |

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

## Median Sales Price - Detached Single-Family

Rolling 12-Month Calculation



## Median Sales Price – Attached Single-Family

Rolling 12-Month Calculation

