

Local Market Update for January 2018

Provided by the North San Diego County Association of REALTORS®.

North San Diego County
Association of REALTORS®



HOMEDEX

South San Diego County

ZIP Codes: 91902, 91910, 91911, 91913, 91914, 91915, 91932, 91950, 92154, 92173

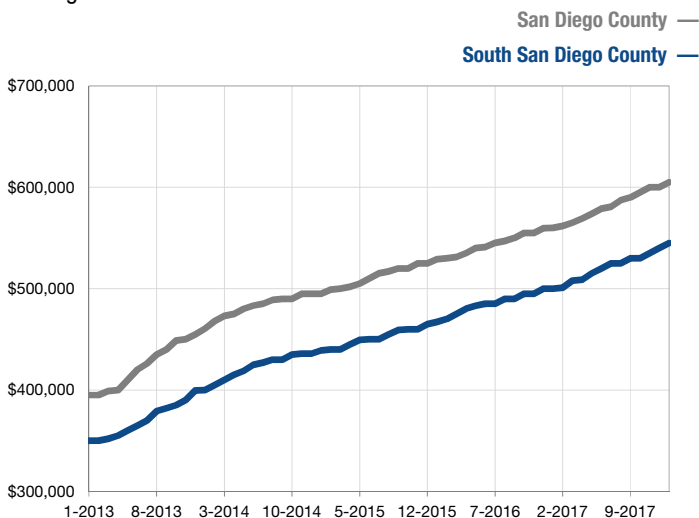
Detached Single-Family	January			Rolling 12 Months		
Key Metrics	2017	2018	Percent Change	Thru 1-2017	Thru 1-2018	Percent Change
New Listings	224	235	+ 4.9%	3,138	3,009	- 4.1%
Pending Sales	155	176	+ 13.5%	2,382	2,232	- 6.3%
Closed Sales	138	115	- 16.7%	2,411	2,191	- 9.1%
Days on Market Until Sale	39	35	- 10.3%	34	29	- 14.7%
Median Sales Price*	\$511,250	\$545,000	+ 6.6%	\$500,000	\$545,000	+ 9.0%
Average Sales Price*	\$523,902	\$585,188	+ 11.7%	\$531,858	\$571,896	+ 7.5%
Percent of Original List Price Received*	96.5%	96.6%	+ 0.1%	97.6%	97.8%	+ 0.2%
Percent of List Price Received*	98.1%	97.8%	- 0.3%	98.5%	98.7%	+ 0.2%
Inventory of Homes for Sale	307	256	- 16.6%	--	--	--
Months Supply of Inventory	1.5	1.4	- 6.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	January			Rolling 12 Months		
Key Metrics	2017	2018	Percent Change	Thru 1-2017	Thru 1-2018	Percent Change
New Listings	99	111	+ 12.1%	1,329	1,359	+ 2.3%
Pending Sales	76	88	+ 15.8%	1,089	1,147	+ 5.3%
Closed Sales	77	62	- 19.5%	1,095	1,116	+ 1.9%
Days on Market Until Sale	36	24	- 33.3%	31	23	- 25.8%
Median Sales Price*	\$333,000	\$353,750	+ 6.2%	\$330,000	\$365,000	+ 10.6%
Average Sales Price*	\$336,325	\$362,565	+ 7.8%	\$331,383	\$369,964	+ 11.6%
Percent of Original List Price Received*	97.5%	98.8%	+ 1.3%	98.3%	99.0%	+ 0.7%
Percent of List Price Received*	98.2%	99.5%	+ 1.3%	98.6%	99.4%	+ 0.8%
Inventory of Homes for Sale	121	97	- 19.8%	--	--	--
Months Supply of Inventory	1.3	1.0	- 23.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation

