

Local Market Update for January 2018

Provided by the North San Diego County Association of REALTORS®.

North San Diego County
Association of REALTORS®



HOMEDEX

East San Diego County

ZIP Codes: 91901, 91905, 91906, 91916, 91917, 91931, 91934, 91935, 91941, 91942, 91945, 91948, 91962, 91963, 91977, 91978, 91980, 92004, 92019, 92020, 92021, 92036, 92040, 92066, 92070, 92071, 92086

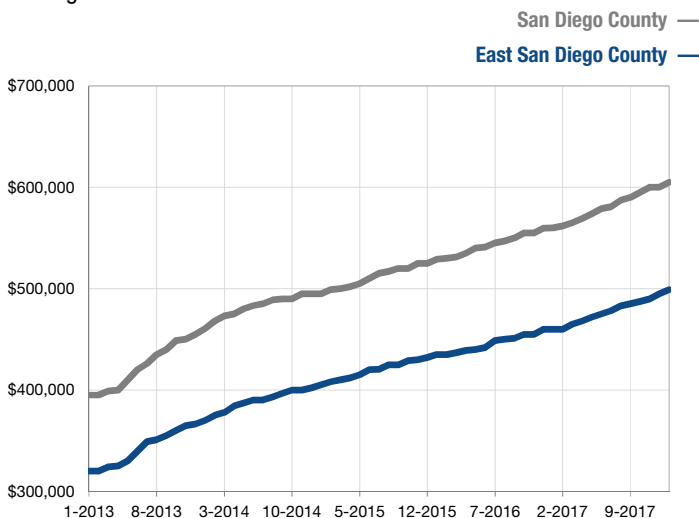
Detached Single-Family	January			Rolling 12 Months		
Key Metrics	2017	2018	Percent Change	Thru 1-2017	Thru 1-2018	Percent Change
New Listings	446	482	+ 8.1%	6,050	5,842	- 3.4%
Pending Sales	336	369	+ 9.8%	4,316	4,343	+ 0.6%
Closed Sales	250	259	+ 3.6%	4,265	4,306	+ 1.0%
Days on Market Until Sale	42	33	- 21.4%	36	32	- 11.1%
Median Sales Price*	\$448,750	\$490,000	+ 9.2%	\$460,000	\$498,990	+ 8.5%
Average Sales Price*	\$465,195	\$511,332	+ 9.9%	\$487,456	\$526,189	+ 7.9%
Percent of Original List Price Received*	96.5%	96.9%	+ 0.4%	97.0%	97.1%	+ 0.1%
Percent of List Price Received*	97.9%	98.4%	+ 0.5%	98.2%	98.3%	+ 0.1%
Inventory of Homes for Sale	732	584	- 20.2%	--	--	--
Months Supply of Inventory	2.0	1.6	- 20.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	January			Rolling 12 Months		
Key Metrics	2017	2018	Percent Change	Thru 1-2017	Thru 1-2018	Percent Change
New Listings	124	158	+ 27.4%	1,453	1,533	+ 5.5%
Pending Sales	85	110	+ 29.4%	1,208	1,257	+ 4.1%
Closed Sales	64	68	+ 6.3%	1,217	1,229	+ 1.0%
Days on Market Until Sale	33	28	- 15.2%	26	22	- 15.4%
Median Sales Price*	\$285,000	\$314,250	+ 10.3%	\$275,000	\$300,000	+ 9.1%
Average Sales Price*	\$295,025	\$316,116	+ 7.1%	\$280,300	\$305,573	+ 9.0%
Percent of Original List Price Received*	97.3%	98.1%	+ 0.8%	97.8%	98.6%	+ 0.8%
Percent of List Price Received*	98.7%	99.3%	+ 0.6%	98.6%	99.2%	+ 0.6%
Inventory of Homes for Sale	132	136	+ 3.0%	--	--	--
Months Supply of Inventory	1.3	1.3	0.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation

