



Local Market Update for December 2017

Provided by the North San Diego County Association of REALTORS®.

East San Diego County

ZIP Codes: 91901, 91905, 91906, 91916, 91917, 91931, 91934, 91935, 91941, 91942, 91945, 91948, 91962, 91963, 91977, 91978, 91980, 92004, 92019, 92020, 92021, 92036, 92040, 92066, 92070, 92071, 92086

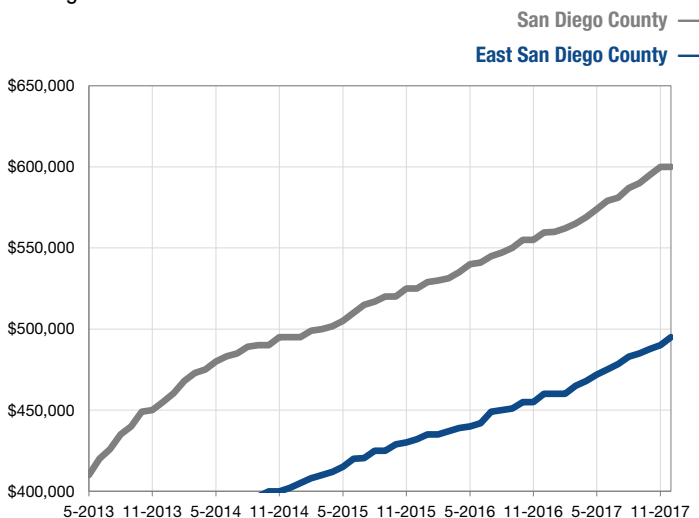
Detached Single-Family	December			Rolling 12 Months		
	2016	2017	Percent Change	Thru 12-2016	Thru 12-2017	Percent Change
Key Metrics						
New Listings	326	260	- 20.2%	6,121	5,796	- 5.3%
Pending Sales	256	276	+ 7.8%	4,260	4,340	+ 1.9%
Closed Sales	338	294	- 13.0%	4,255	4,271	+ 0.4%
Days on Market Until Sale	35	30	- 14.3%	36	32	- 11.1%
Median Sales Price*	\$480,000	\$530,000	+ 10.4%	\$460,000	\$495,000	+ 7.6%
Average Sales Price*	\$502,659	\$547,254	+ 8.9%	\$486,862	\$523,485	+ 7.5%
Percent of Original List Price Received*	96.4%	96.5%	+ 0.1%	97.0%	97.1%	+ 0.1%
Percent of List Price Received*	97.8%	98.0%	+ 0.2%	98.2%	98.3%	+ 0.1%
Inventory of Homes for Sale	795	572	- 28.1%	--	--	--
Months Supply of Inventory	2.2	1.6	- 27.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	December			Rolling 12 Months		
	2016	2017	Percent Change	Thru 12-2016	Thru 12-2017	Percent Change
Key Metrics						
New Listings	67	66	- 1.5%	1,445	1,497	+ 3.6%
Pending Sales	62	66	+ 6.5%	1,210	1,239	+ 2.4%
Closed Sales	89	90	+ 1.1%	1,218	1,215	- 0.2%
Days on Market Until Sale	30	25	- 16.7%	26	22	- 15.4%
Median Sales Price*	\$285,000	\$313,750	+ 10.1%	\$273,000	\$300,000	+ 9.9%
Average Sales Price*	\$294,601	\$312,997	+ 6.2%	\$278,169	\$304,540	+ 9.5%
Percent of Original List Price Received*	97.6%	97.9%	+ 0.3%	97.8%	98.6%	+ 0.8%
Percent of List Price Received*	97.9%	98.8%	+ 0.9%	98.5%	99.2%	+ 0.7%
Inventory of Homes for Sale	119	122	+ 2.5%	--	--	--
Months Supply of Inventory	1.2	1.2	0.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation

