



# Local Market Update for December 2017

Provided by the North San Diego County Association of REALTORS®.

## South San Diego County

ZIP Codes: 91902, 91910, 91911, 91913, 91914, 91915, 91932, 91950, 92154, 92173

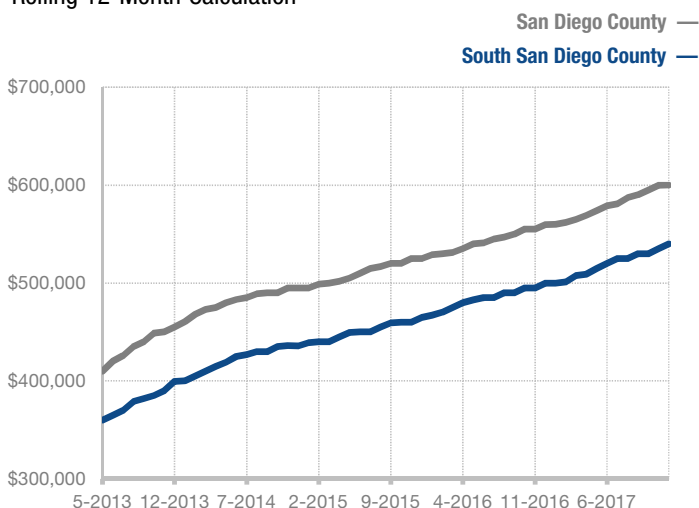
Detached Single-Family	December			Rolling 12 Months		
	2016	2017	Percent Change	Thru 12-2016	Thru 12-2017	Percent Change
<b>Key Metrics</b>						
New Listings	144	135	- 6.3%	3,184	2,989	- 6.1%
Pending Sales	149	138	- 7.4%	2,407	2,222	- 7.7%
Closed Sales	208	144	- 30.8%	2,416	2,188	- 9.4%
Days on Market Until Sale	31	36	+ 16.1%	34	29	- 14.7%
Median Sales Price*	\$507,500	\$560,500	+ 10.4%	\$500,000	\$540,000	+ 8.0%
Average Sales Price*	\$544,451	\$594,278	+ 9.2%	\$530,451	\$568,226	+ 7.1%
Percent of Original List Price Received*	97.4%	96.5%	- 0.9%	97.6%	97.8%	+ 0.2%
Percent of List Price Received*	98.4%	98.2%	- 0.2%	98.5%	98.7%	+ 0.2%
Inventory of Homes for Sale	310	239	- 22.9%	--	--	--
Months Supply of Inventory	1.5	1.3	- 13.3%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	December			Rolling 12 Months		
	2016	2017	Percent Change	Thru 12-2016	Thru 12-2017	Percent Change
<b>Key Metrics</b>						
New Listings	73	64	- 12.3%	1,336	1,343	+ 0.5%
Pending Sales	75	65	- 13.3%	1,086	1,140	+ 5.0%
Closed Sales	73	65	- 11.0%	1,092	1,108	+ 1.5%
Days on Market Until Sale	29	19	- 34.5%	31	24	- 22.6%
Median Sales Price*	\$340,000	\$380,000	+ 11.8%	\$330,000	\$365,000	+ 10.6%
Average Sales Price*	\$344,785	\$375,234	+ 8.8%	\$331,078	\$368,560	+ 11.3%
Percent of Original List Price Received*	98.8%	99.3%	+ 0.5%	98.3%	98.9%	+ 0.6%
Percent of List Price Received*	99.2%	99.8%	+ 0.6%	98.7%	99.3%	+ 0.6%
Inventory of Homes for Sale	125	89	- 28.8%	--	--	--
Months Supply of Inventory	1.4	0.9	- 35.7%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family  
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family  
Rolling 12-Month Calculation

