



Local Market Update for December 2017

Provided by the North San Diego County Association of REALTORS®.

Metro San Diego County

ZIP Codes: 92037, 92101, 92102, 92103, 92104, 92105, 92106, 92107, 92108, 92109, 92110, 92111, 92113, 92114, 92115, 92116, 92117, 92118, 92119, 92120, 92121, 92122, 92123, 92124, 92126, 92131, 92139

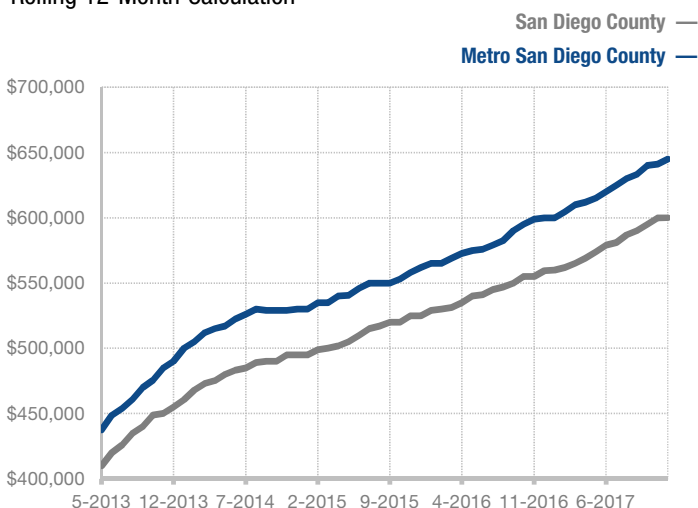
| Key Metrics | December | | | Rolling 12 Months | | |
|--|-----------|-----------|----------------|-------------------|--------------|----------------|
| | 2016 | 2017 | Percent Change | Thru 12-2016 | Thru 12-2017 | Percent Change |
| New Listings | 383 | 327 | - 14.6% | 8,608 | 7,949 | - 7.7% |
| Pending Sales | 365 | 359 | - 1.6% | 6,064 | 5,898 | - 2.7% |
| Closed Sales | 459 | 400 | - 12.9% | 6,073 | 5,885 | - 3.1% |
| Days on Market Until Sale | 34 | 31 | - 8.8% | 31 | 28 | - 9.7% |
| Median Sales Price* | \$600,000 | \$655,000 | + 9.2% | \$600,000 | \$645,000 | + 7.5% |
| Average Sales Price* | \$822,764 | \$909,235 | + 10.5% | \$803,753 | \$857,856 | + 6.7% |
| Percent of Original List Price Received* | 96.4% | 97.7% | + 1.3% | 97.0% | 97.7% | + 0.7% |
| Percent of List Price Received* | 97.9% | 98.6% | + 0.7% | 98.1% | 98.6% | + 0.5% |
| Inventory of Homes for Sale | 871 | 641 | - 26.4% | -- | -- | -- |
| Months Supply of Inventory | 1.7 | 1.3 | - 23.5% | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

| Key Metrics | December | | | Rolling 12 Months | | |
|--|-----------|-----------|----------------|-------------------|--------------|----------------|
| | 2016 | 2017 | Percent Change | Thru 12-2016 | Thru 12-2017 | Percent Change |
| New Listings | 288 | 275 | - 4.5% | 7,335 | 7,051 | - 3.9% |
| Pending Sales | 308 | 316 | + 2.6% | 5,742 | 5,422 | - 5.6% |
| Closed Sales | 443 | 344 | - 22.3% | 5,789 | 5,355 | - 7.5% |
| Days on Market Until Sale | 35 | 25 | - 28.6% | 31 | 25 | - 19.4% |
| Median Sales Price* | \$392,000 | \$430,000 | + 9.7% | \$399,000 | \$425,000 | + 6.5% |
| Average Sales Price* | \$487,385 | \$524,595 | + 7.6% | \$490,415 | \$518,135 | + 5.7% |
| Percent of Original List Price Received* | 96.9% | 98.1% | + 1.2% | 97.5% | 98.4% | + 0.9% |
| Percent of List Price Received* | 98.1% | 98.6% | + 0.5% | 98.4% | 99.0% | + 0.6% |
| Inventory of Homes for Sale | 612 | 557 | - 9.0% | -- | -- | -- |
| Months Supply of Inventory | 1.3 | 1.2 | - 7.7% | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation

