



Local Market Update for November 2017

Provided by the North San Diego County Association of REALTORS®.

South San Diego County

ZIP Codes: 91902, 91910, 91911, 91913, 91914, 91915, 91932, 91950, 92154, 92173

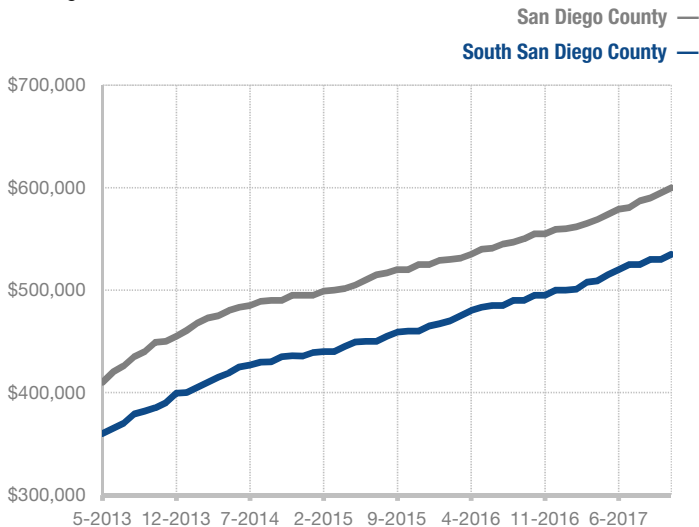
Detached Single-Family	November			Rolling 12 Months		
	2016	2017	Percent Change	Thru 11-2016	Thru 11-2017	Percent Change
Key Metrics						
New Listings	220	185	- 15.9%	3,210	2,992	- 6.8%
Pending Sales	193	177	- 8.3%	2,410	2,258	- 6.3%
Closed Sales	182	149	- 18.1%	2,444	2,237	- 8.5%
Days on Market Until Sale	38	29	- 23.7%	34	29	- 14.7%
Median Sales Price*	\$495,250	\$570,000	+ 15.1%	\$495,000	\$535,000	+ 8.1%
Average Sales Price*	\$536,668	\$588,475	+ 9.7%	\$525,833	\$564,355	+ 7.3%
Percent of Original List Price Received*	97.4%	97.5%	+ 0.1%	97.6%	97.9%	+ 0.3%
Percent of List Price Received*	98.4%	98.8%	+ 0.4%	98.5%	98.7%	+ 0.2%
Inventory of Homes for Sale	392	276	- 29.6%	--	--	--
Months Supply of Inventory	2.0	1.5	- 25.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	November			Rolling 12 Months		
	2016	2017	Percent Change	Thru 11-2016	Thru 11-2017	Percent Change
Key Metrics						
New Listings	79	93	+ 17.7%	1,338	1,352	+ 1.0%
Pending Sales	61	90	+ 47.5%	1,070	1,157	+ 8.1%
Closed Sales	109	82	- 24.8%	1,119	1,108	- 1.0%
Days on Market Until Sale	28	23	- 17.9%	32	25	- 21.9%
Median Sales Price*	\$332,000	\$389,000	+ 17.2%	\$330,000	\$361,175	+ 9.4%
Average Sales Price*	\$321,586	\$375,847	+ 16.9%	\$327,531	\$366,939	+ 12.0%
Percent of Original List Price Received*	97.8%	98.3%	+ 0.5%	98.2%	98.8%	+ 0.6%
Percent of List Price Received*	98.7%	99.1%	+ 0.4%	98.6%	99.3%	+ 0.7%
Inventory of Homes for Sale	154	98	- 36.4%	--	--	--
Months Supply of Inventory	1.7	1.0	- 41.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation

