



Local Market Update for November 2017

Provided by the North San Diego County Association of REALTORS®.

Metro San Diego County

ZIP Codes: 92037, 92101, 92102, 92103, 92104, 92105, 92106, 92107, 92108, 92109, 92110, 92111, 92113, 92114, 92115, 92116, 92117, 92118, 92119, 92120, 92121, 92122, 92123, 92124, 92126, 92131, 92139

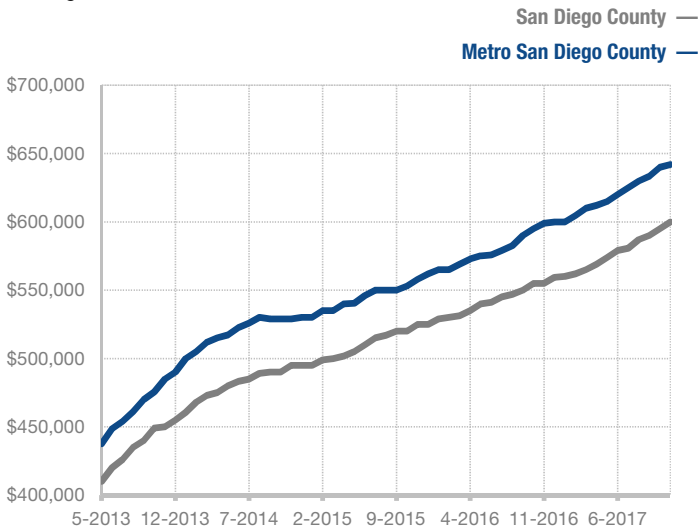
Detached Single-Family	November			Rolling 12 Months		
	2016	2017	Percent Change	Thru 11-2016	Thru 11-2017	Percent Change
Key Metrics						
New Listings	503	507	+ 0.8%	8,628	7,982	- 7.5%
Pending Sales	399	446	+ 11.8%	6,046	5,939	- 1.8%
Closed Sales	496	424	- 14.5%	6,148	5,909	- 3.9%
Days on Market Until Sale	31	32	+ 3.2%	31	28	- 9.7%
Median Sales Price*	\$617,500	\$684,625	+ 10.9%	\$599,000	\$642,000	+ 7.2%
Average Sales Price*	\$768,841	\$897,755	+ 16.8%	\$800,126	\$852,023	+ 6.5%
Percent of Original List Price Received*	96.1%	97.1%	+ 1.0%	96.9%	97.6%	+ 0.7%
Percent of List Price Received*	97.5%	98.3%	+ 0.8%	98.0%	98.5%	+ 0.5%
Inventory of Homes for Sale	1,085	797	- 26.5%	--	--	--
Months Supply of Inventory	2.2	1.6	- 27.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	November			Rolling 12 Months		
	2016	2017	Percent Change	Thru 11-2016	Thru 11-2017	Percent Change
Key Metrics						
New Listings	433	477	+ 10.2%	7,366	7,047	- 4.3%
Pending Sales	402	402	0.0%	5,744	5,436	- 5.4%
Closed Sales	456	358	- 21.5%	5,855	5,421	- 7.4%
Days on Market Until Sale	32	25	- 21.9%	32	26	- 18.8%
Median Sales Price*	\$395,000	\$429,000	+ 8.6%	\$398,000	\$420,000	+ 5.5%
Average Sales Price*	\$491,502	\$529,558	+ 7.7%	\$490,329	\$515,036	+ 5.0%
Percent of Original List Price Received*	97.0%	98.3%	+ 1.3%	97.4%	98.3%	+ 0.9%
Percent of List Price Received*	98.3%	99.1%	+ 0.8%	98.3%	99.0%	+ 0.7%
Inventory of Homes for Sale	750	714	- 4.8%	--	--	--
Months Supply of Inventory	1.6	1.6	0.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation

