



Local Market Update for November 2017

Provided by the North San Diego County Association of REALTORS®.

East San Diego County

ZIP Codes: 91901, 91905, 91906, 91916, 91917, 91931, 91934, 91935, 91941, 91942, 91945, 91948, 91962, 91963, 91977, 91978, 91980, 92004, 92019, 92020, 92021, 92036, 92040, 92066, 92070, 92071, 92086

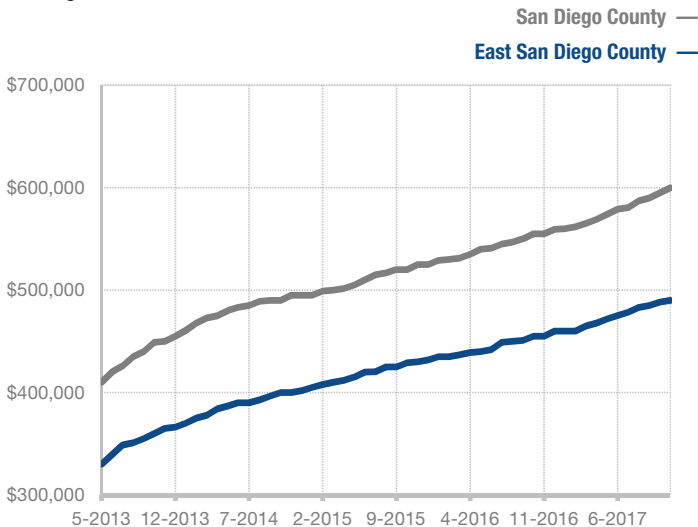
Detached Single-Family	November			Rolling 12 Months		
	2016	2017	Percent Change	Thru 11-2016	Thru 11-2017	Percent Change
Key Metrics						
New Listings	403	407	+ 1.0%	6,098	5,853	- 4.0%
Pending Sales	300	325	+ 8.3%	4,241	4,356	+ 2.7%
Closed Sales	346	322	- 6.9%	4,258	4,286	+ 0.7%
Days on Market Until Sale	32	32	0.0%	36	32	- 11.1%
Median Sales Price*	\$460,000	\$510,000	+ 10.9%	\$455,000	\$490,000	+ 7.7%
Average Sales Price*	\$486,975	\$544,689	+ 11.9%	\$483,630	\$520,359	+ 7.6%
Percent of Original List Price Received*	96.5%	96.6%	+ 0.1%	97.0%	97.1%	+ 0.1%
Percent of List Price Received*	98.3%	98.2%	- 0.1%	98.2%	98.3%	+ 0.1%
Inventory of Homes for Sale	886	662	- 25.3%	--	--	--
Months Supply of Inventory	2.5	1.8	- 28.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	November			Rolling 12 Months		
	2016	2017	Percent Change	Thru 11-2016	Thru 11-2017	Percent Change
Key Metrics						
New Listings	93	118	+ 26.9%	1,441	1,492	+ 3.5%
Pending Sales	80	118	+ 47.5%	1,218	1,240	+ 1.8%
Closed Sales	82	91	+ 11.0%	1,227	1,205	- 1.8%
Days on Market Until Sale	27	24	- 11.1%	26	23	- 11.5%
Median Sales Price*	\$280,000	\$337,000	+ 20.4%	\$269,000	\$299,000	+ 11.2%
Average Sales Price*	\$285,800	\$333,592	+ 16.7%	\$275,168	\$303,207	+ 10.2%
Percent of Original List Price Received*	97.2%	98.4%	+ 1.2%	97.7%	98.6%	+ 0.9%
Percent of List Price Received*	98.6%	99.0%	+ 0.4%	98.5%	99.1%	+ 0.6%
Inventory of Homes for Sale	141	131	- 7.1%	--	--	--
Months Supply of Inventory	1.4	1.3	- 7.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation

