



# Local Market Update for July 2017

Provided by the North San Diego County Association of REALTORS®.

## East San Diego County

ZIP Codes: 91901, 91905, 91906, 91916, 91917, 91931, 91934, 91935, 91941, 91942, 91945, 91948, 91962, 91963, 91977, 91978, 91980, 92004, 92019, 92020, 92021, 92036, 92040, 92066, 92070, 92071, 92086

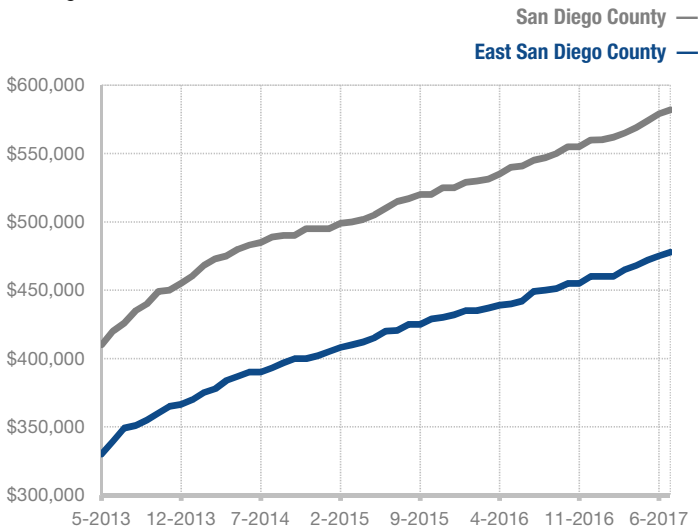
Detached Single-Family	July			Rolling 12 Months		
	2016	2017	Percent Change	Thru 7-2016	Thru 7-2017	Percent Change
<b>Key Metrics</b>						
New Listings	528	473	- 10.4%	5,923	5,842	- 1.4%
Pending Sales	341	411	+ 20.5%	4,145	4,360	+ 5.2%
Closed Sales	402	341	- 15.2%	4,096	4,267	+ 4.2%
Days on Market Until Sale	36	23	- 36.1%	37	34	- 8.1%
Median Sales Price*	\$464,800	\$500,000	+ 7.6%	\$449,000	\$477,750	+ 6.4%
Average Sales Price*	\$488,121	\$529,395	+ 8.5%	\$474,019	\$507,906	+ 7.1%
Percent of Original List Price Received*	96.9%	97.8%	+ 0.9%	96.9%	97.1%	+ 0.2%
Percent of List Price Received*	98.4%	98.3%	- 0.1%	98.1%	98.3%	+ 0.2%
Inventory of Homes for Sale	960	638	- 33.5%	--	--	--
Months Supply of Inventory	2.8	1.8	- 35.7%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	July			Rolling 12 Months		
	2016	2017	Percent Change	Thru 7-2016	Thru 7-2017	Percent Change
<b>Key Metrics</b>						
New Listings	130	116	- 10.8%	1,483	1,411	- 4.9%
Pending Sales	99	109	+ 10.1%	1,199	1,234	+ 2.9%
Closed Sales	135	102	- 24.4%	1,212	1,208	- 0.3%
Days on Market Until Sale	18	18	0.0%	26	25	- 3.8%
Median Sales Price*	\$275,000	\$303,000	+ 10.2%	\$260,000	\$285,000	+ 9.6%
Average Sales Price*	\$282,811	\$308,920	+ 9.2%	\$267,615	\$291,932	+ 9.1%
Percent of Original List Price Received*	98.6%	99.0%	+ 0.4%	97.9%	98.2%	+ 0.3%
Percent of List Price Received*	98.8%	99.3%	+ 0.5%	98.6%	98.8%	+ 0.2%
Inventory of Homes for Sale	165	94	- 43.0%	--	--	--
Months Supply of Inventory	1.7	0.9	- 47.1%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

**Median Sales Price – Detached Single-Family**  
Rolling 12-Month Calculation



**Median Sales Price – Attached Single-Family**  
Rolling 12-Month Calculation

