



Local Market Update for May 2017

Provided by the North San Diego County Association of REALTORS®.

East San Diego County

ZIP Codes: 91901, 91905, 91906, 91916, 91917, 91931, 91934, 91935, 91941, 91942, 91945, 91948, 91962, 91963, 91977, 91978, 91980, 92004, 92019, 92020, 92021, 92036, 92040, 92066, 92070, 92071, 92086

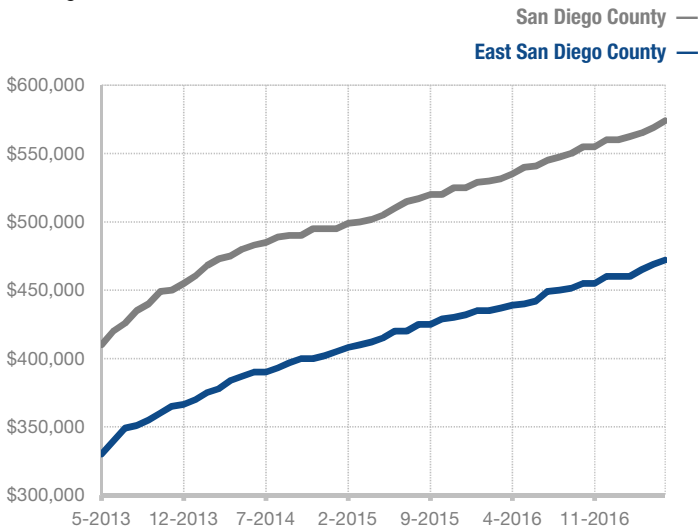
Detached Single-Family	May			Rolling 12 Months		
	2016	2017	Percent Change	Thru 5-2016	Thru 5-2017	Percent Change
Key Metrics						
New Listings	546	548	+ 0.4%	5,920	5,862	- 1.0%
Pending Sales	413	460	+ 11.4%	4,135	4,335	+ 4.8%
Closed Sales	402	378	- 6.0%	4,104	4,266	+ 3.9%
Days on Market Until Sale	33	29	- 12.1%	37	35	- 5.4%
Median Sales Price*	\$451,000	\$500,500	+ 11.0%	\$440,000	\$472,000	+ 7.3%
Average Sales Price*	\$487,671	\$555,438	+ 13.9%	\$468,154	\$500,155	+ 6.8%
Percent of Original List Price Received*	97.4%	97.6%	+ 0.2%	96.9%	97.0%	+ 0.1%
Percent of List Price Received*	98.4%	98.8%	+ 0.4%	98.1%	98.3%	+ 0.2%
Inventory of Homes for Sale	936	623	- 33.4%	--	--	--
Months Supply of Inventory	2.7	1.7	- 37.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	May			Rolling 12 Months		
	2016	2017	Percent Change	Thru 5-2016	Thru 5-2017	Percent Change
Key Metrics						
New Listings	128	134	+ 4.7%	1,465	1,452	- 0.9%
Pending Sales	127	136	+ 7.1%	1,212	1,233	+ 1.7%
Closed Sales	117	115	- 1.7%	1,211	1,234	+ 1.9%
Days on Market Until Sale	24	13	- 45.8%	28	25	- 10.7%
Median Sales Price*	\$260,000	\$286,000	+ 10.0%	\$255,000	\$280,000	+ 9.8%
Average Sales Price*	\$269,331	\$301,353	+ 11.9%	\$260,709	\$288,424	+ 10.6%
Percent of Original List Price Received*	98.3%	99.9%	+ 1.6%	97.7%	98.0%	+ 0.3%
Percent of List Price Received*	99.4%	100.0%	+ 0.6%	98.5%	98.7%	+ 0.2%
Inventory of Homes for Sale	145	104	- 28.3%	--	--	--
Months Supply of Inventory	1.4	1.0	- 28.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation

