



# Local Market Update for April 2017

Provided by the North San Diego County Association of REALTORS®.

## South San Diego County

ZIP Codes: 91902, 91910, 91911, 91913, 91914, 91915, 91932, 91950, 92154, 92173

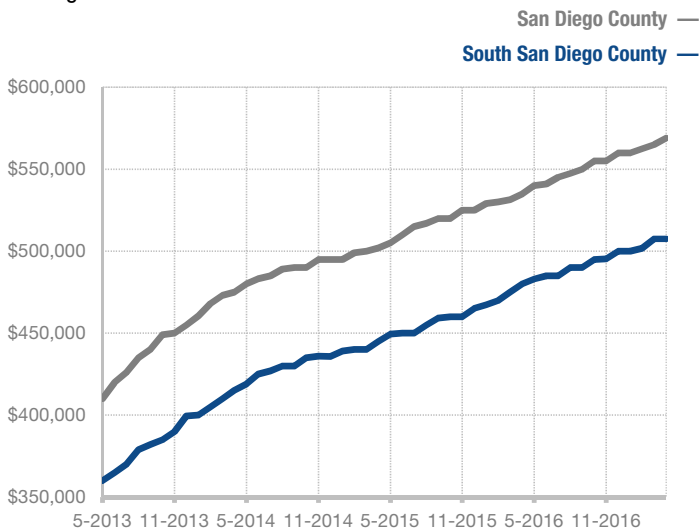
Detached Single-Family	April			Rolling 12 Months		
	2016	2017	Percent Change	Thru 4-2016	Thru 4-2017	Percent Change
<b>Key Metrics</b>						
New Listings	309	<b>249</b>	- 19.4%	3,255	<b>3,080</b>	- 5.4%
Pending Sales	236	<b>204</b>	- 13.6%	2,464	<b>2,323</b>	- 5.7%
Closed Sales	212	<b>167</b>	- 21.2%	2,418	<b>2,325</b>	- 3.8%
Days on Market Until Sale	31	<b>24</b>	- 22.6%	36	<b>31</b>	- 13.9%
Median Sales Price*	\$513,500	<b>\$517,000</b>	+ 0.7%	\$480,000	<b>\$507,500</b>	+ 5.7%
Average Sales Price*	\$520,521	<b>\$558,321</b>	+ 7.3%	\$504,453	<b>\$538,767</b>	+ 6.8%
Percent of Original List Price Received*	98.1%	<b>98.4%</b>	+ 0.3%	97.5%	<b>97.7%</b>	+ 0.2%
Percent of List Price Received*	98.8%	<b>98.8%</b>	0.0%	98.5%	<b>98.6%</b>	+ 0.1%
Inventory of Homes for Sale	401	<b>304</b>	- 24.2%	--	--	--
Months Supply of Inventory	2.0	<b>1.6</b>	- 20.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	April			Rolling 12 Months		
	2016	2017	Percent Change	Thru 4-2016	Thru 4-2017	Percent Change
<b>Key Metrics</b>						
New Listings	130	<b>107</b>	- 17.7%	1,345	<b>1,324</b>	- 1.6%
Pending Sales	94	<b>117</b>	+ 24.5%	1,028	<b>1,126</b>	+ 9.5%
Closed Sales	88	<b>81</b>	- 8.0%	996	<b>1,088</b>	+ 9.2%
Days on Market Until Sale	30	<b>25</b>	- 16.7%	34	<b>30</b>	- 11.8%
Median Sales Price*	\$337,950	<b>\$355,000</b>	+ 5.0%	\$319,000	<b>\$335,000</b>	+ 5.0%
Average Sales Price*	\$320,511	<b>\$368,707</b>	+ 15.0%	\$314,198	<b>\$337,708</b>	+ 7.5%
Percent of Original List Price Received*	97.9%	<b>99.5%</b>	+ 1.6%	97.8%	<b>98.6%</b>	+ 0.8%
Percent of List Price Received*	98.1%	<b>99.7%</b>	+ 1.6%	98.5%	<b>98.8%</b>	+ 0.3%
Inventory of Homes for Sale	177	<b>106</b>	- 40.1%	--	--	--
Months Supply of Inventory	2.1	<b>1.1</b>	- 47.6%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

**Median Sales Price – Detached Single-Family**  
Rolling 12-Month Calculation



**Median Sales Price – Attached Single-Family**  
Rolling 12-Month Calculation

