



Local Market Update for April 2017

Provided by the North San Diego County Association of REALTORS®.

East San Diego County

ZIP Codes: 91901, 91905, 91906, 91916, 91917, 91931, 91934, 91935, 91941, 91942, 91945, 91948, 91962, 91963, 91977, 91978, 91980, 92004, 92019, 92020, 92021, 92036, 92040, 92066, 92070, 92071, 92086

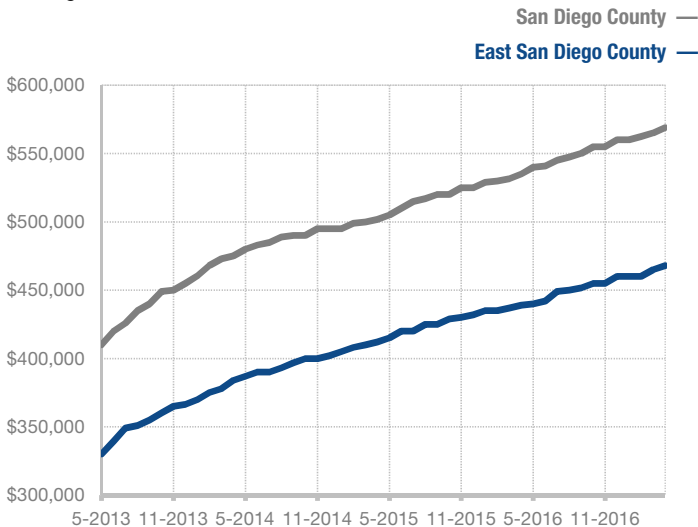
| Detached Single-Family | April | | | Rolling 12 Months | | |
|--|-----------|------------------|----------------|-------------------|------------------|----------------|
| | 2016 | 2017 | Percent Change | Thru 4-2016 | Thru 4-2017 | Percent Change |
| Key Metrics | | | | | | |
| New Listings | 541 | 481 | - 11.1% | 5,904 | 5,845 | - 1.0% |
| Pending Sales | 439 | 429 | - 2.3% | 4,103 | 4,320 | + 5.3% |
| Closed Sales | 390 | 346 | - 11.3% | 4,103 | 4,274 | + 4.2% |
| Days on Market Until Sale | 33 | 32 | - 3.0% | 38 | 35 | - 7.9% |
| Median Sales Price* | \$442,500 | \$480,000 | + 8.5% | \$439,000 | \$468,000 | + 6.6% |
| Average Sales Price* | \$486,106 | \$505,072 | + 3.9% | \$465,422 | \$494,047 | + 6.2% |
| Percent of Original List Price Received* | 97.8% | 97.8% | 0.0% | 96.9% | 97.0% | + 0.1% |
| Percent of List Price Received* | 98.5% | 98.6% | + 0.1% | 98.0% | 98.3% | + 0.3% |
| Inventory of Homes for Sale | 949 | 628 | - 33.8% | -- | -- | -- |
| Months Supply of Inventory | 2.8 | 1.7 | - 39.3% | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

| Attached Single-Family | April | | | Rolling 12 Months | | |
|--|-----------|------------------|----------------|-------------------|------------------|----------------|
| | 2016 | 2017 | Percent Change | Thru 4-2016 | Thru 4-2017 | Percent Change |
| Key Metrics | | | | | | |
| New Listings | 152 | 127 | - 16.4% | 1,489 | 1,441 | - 3.2% |
| Pending Sales | 118 | 111 | - 5.9% | 1,211 | 1,233 | + 1.8% |
| Closed Sales | 118 | 124 | + 5.1% | 1,195 | 1,235 | + 3.3% |
| Days on Market Until Sale | 23 | 32 | + 39.1% | 29 | 26 | - 10.3% |
| Median Sales Price* | \$274,310 | \$288,500 | + 5.2% | \$253,000 | \$278,000 | + 9.9% |
| Average Sales Price* | \$273,626 | \$289,588 | + 5.8% | \$258,716 | \$285,397 | + 10.3% |
| Percent of Original List Price Received* | 98.1% | 98.3% | + 0.2% | 97.7% | 97.9% | + 0.2% |
| Percent of List Price Received* | 98.7% | 99.3% | + 0.6% | 98.5% | 98.6% | + 0.1% |
| Inventory of Homes for Sale | 173 | 111 | - 35.8% | -- | -- | -- |
| Months Supply of Inventory | 1.7 | 1.1 | - 35.3% | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation

