



Local Market Update for March 2017

Provided by the North San Diego County Association of REALTORS®.

South San Diego County

ZIP Codes: 91902, 91910, 91911, 91913, 91914, 91915, 91932, 91950, 92154, 92173

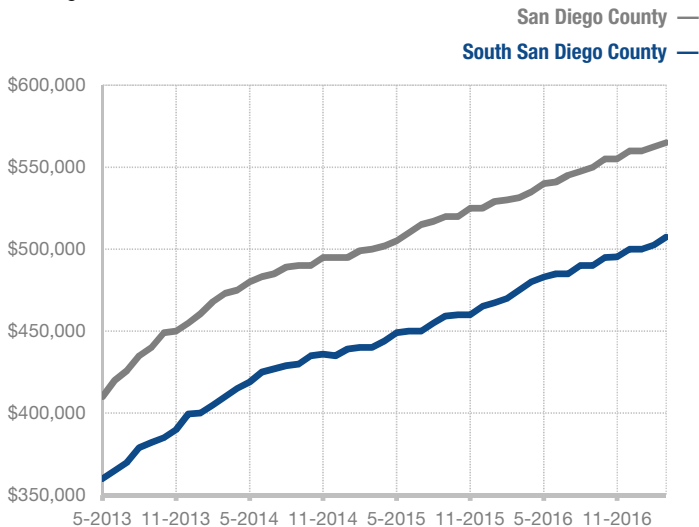
Detached Single-Family	March			Rolling 12 Months		
	2016	2017	Percent Change	Thru 3-2016	Thru 3-2017	Percent Change
Key Metrics						
New Listings	276	283	+ 2.5%	3,230	3,131	- 3.1%
Pending Sales	218	224	+ 2.8%	2,437	2,373	- 2.6%
Closed Sales	213	176	- 17.4%	2,432	2,350	- 3.4%
Days on Market Until Sale	43	24	- 44.2%	37	31	- 16.2%
Median Sales Price*	\$490,000	\$540,000	+ 10.2%	\$475,000	\$507,400	+ 6.8%
Average Sales Price*	\$515,107	\$551,470	+ 7.1%	\$500,937	\$536,031	+ 7.0%
Percent of Original List Price Received*	96.8%	98.4%	+ 1.7%	97.6%	97.7%	+ 0.1%
Percent of List Price Received*	98.2%	99.0%	+ 0.8%	98.5%	98.6%	+ 0.1%
Inventory of Homes for Sale	392	303	- 22.7%	--	--	--
Months Supply of Inventory	1.9	1.5	- 21.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	March			Rolling 12 Months		
	2016	2017	Percent Change	Thru 3-2016	Thru 3-2017	Percent Change
Key Metrics						
New Listings	107	139	+ 29.9%	1,336	1,341	+ 0.4%
Pending Sales	95	103	+ 8.4%	1,009	1,114	+ 10.4%
Closed Sales	75	81	+ 8.0%	993	1,080	+ 8.8%
Days on Market Until Sale	31	29	- 6.5%	34	30	- 11.8%
Median Sales Price*	\$330,000	\$350,000	+ 6.1%	\$315,000	\$335,000	+ 6.3%
Average Sales Price*	\$329,506	\$345,356	+ 4.8%	\$311,699	\$333,596	+ 7.0%
Percent of Original List Price Received*	97.6%	98.8%	+ 1.2%	97.9%	98.4%	+ 0.5%
Percent of List Price Received*	98.4%	99.0%	+ 0.6%	98.6%	98.7%	+ 0.1%
Inventory of Homes for Sale	165	112	- 32.1%	--	--	--
Months Supply of Inventory	2.0	1.2	- 40.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation

