



Local Market Update for March 2017

Provided by the North San Diego County Association of REALTORS®.

East San Diego County

ZIP Codes: 91901, 91905, 91906, 91916, 91917, 91931, 91934, 91935, 91941, 91942, 91945, 91948, 91962, 91963, 91977, 91978, 91980, 92004, 92019, 92020, 92021, 92036, 92040, 92066, 92070, 92071, 92086

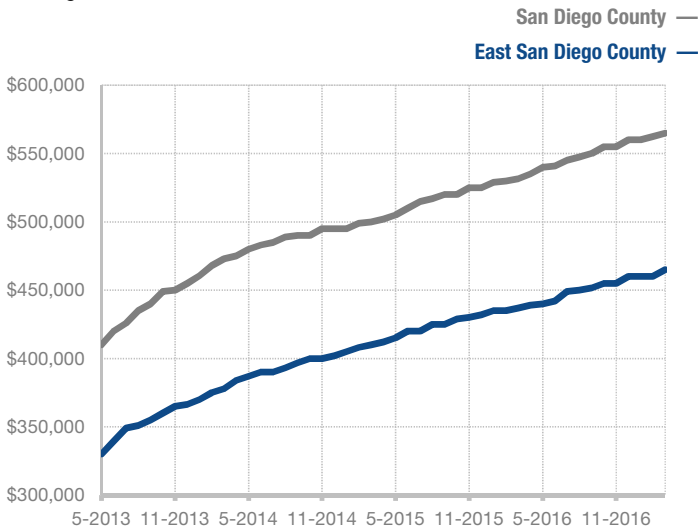
Detached Single-Family	March			Rolling 12 Months		
	2016	2017	Percent Change	Thru 3-2016	Thru 3-2017	Percent Change
Key Metrics						
New Listings	577	550	- 4.7%	5,879	5,891	+ 0.2%
Pending Sales	386	453	+ 17.4%	4,083	4,385	+ 7.4%
Closed Sales	361	366	+ 1.4%	4,169	4,288	+ 2.9%
Days on Market Until Sale	38	36	- 5.3%	39	35	- 10.3%
Median Sales Price*	\$445,000	\$470,000	+ 5.6%	\$437,000	\$465,000	+ 6.4%
Average Sales Price*	\$474,961	\$494,297	+ 4.1%	\$462,065	\$492,695	+ 6.6%
Percent of Original List Price Received*	97.2%	97.0%	- 0.2%	96.8%	97.0%	+ 0.2%
Percent of List Price Received*	98.0%	98.2%	+ 0.2%	98.0%	98.3%	+ 0.3%
Inventory of Homes for Sale	977	631	- 35.4%	--	--	--
Months Supply of Inventory	2.9	1.7	- 41.4%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	March			Rolling 12 Months		
	2016	2017	Percent Change	Thru 3-2016	Thru 3-2017	Percent Change
Key Metrics						
New Listings	125	146	+ 16.8%	1,475	1,457	- 1.2%
Pending Sales	109	151	+ 38.5%	1,197	1,247	+ 4.2%
Closed Sales	86	97	+ 12.8%	1,201	1,219	+ 1.5%
Days on Market Until Sale	24	24	0.0%	30	25	- 16.7%
Median Sales Price*	\$259,000	\$275,000	+ 6.2%	\$249,000	\$275,000	+ 10.4%
Average Sales Price*	\$264,633	\$278,603	+ 5.3%	\$254,963	\$283,958	+ 11.4%
Percent of Original List Price Received*	98.2%	97.7%	- 0.5%	97.6%	97.8%	+ 0.2%
Percent of List Price Received*	99.1%	98.4%	- 0.7%	98.4%	98.6%	+ 0.2%
Inventory of Homes for Sale	159	101	- 36.5%	--	--	--
Months Supply of Inventory	1.6	1.0	- 37.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation

