



# Local Market Update for January 2017

Provided by the North San Diego County Association of REALTORS®.

## South San Diego County

ZIP Codes: 91902, 91910, 91911, 91913, 91914, 91915, 91932, 91950, 92154, 92173

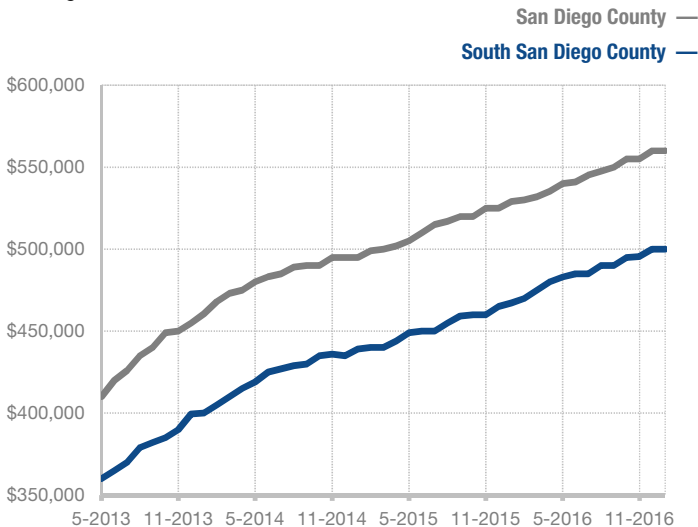
Detached Single-Family	January			Rolling 12 Months		
	2016	2017	Percent Change	Thru 1-2016	Thru 1-2017	Percent Change
<b>Key Metrics</b>						
New Listings	270	213	- 21.1%	3,271	3,123	- 4.5%
Pending Sales	182	164	- 9.9%	2,430	2,401	- 1.2%
Closed Sales	143	126	- 11.9%	2,382	2,389	+ 0.3%
Days on Market Until Sale	35	40	+ 14.3%	36	34	- 5.6%
Median Sales Price*	\$474,500	\$492,000	+ 3.7%	\$467,207	\$500,000	+ 7.0%
Average Sales Price*	\$500,401	\$520,021	+ 3.9%	\$494,800	\$532,020	+ 7.5%
Percent of Original List Price Received*	97.2%	96.4%	- 0.8%	97.6%	97.6%	0.0%
Percent of List Price Received*	98.2%	98.1%	- 0.1%	98.5%	98.5%	0.0%
Inventory of Homes for Sale	406	273	- 32.8%	--	--	--
Months Supply of Inventory	2.0	1.4	- 30.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	January			Rolling 12 Months		
	2016	2017	Percent Change	Thru 1-2016	Thru 1-2017	Percent Change
<b>Key Metrics</b>						
New Listings	106	97	- 8.5%	1,323	1,328	+ 0.4%
Pending Sales	73	83	+ 13.7%	1,003	1,101	+ 9.8%
Closed Sales	74	73	- 1.4%	1,011	1,077	+ 6.5%
Days on Market Until Sale	33	36	+ 9.1%	36	31	- 13.9%
Median Sales Price*	\$337,500	\$333,000	- 1.3%	\$310,000	\$330,000	+ 6.5%
Average Sales Price*	\$332,026	\$336,753	+ 1.4%	\$309,071	\$331,107	+ 7.1%
Percent of Original List Price Received*	98.3%	97.6%	- 0.7%	97.9%	98.2%	+ 0.3%
Percent of List Price Received*	99.1%	98.3%	- 0.8%	98.6%	98.6%	0.0%
Inventory of Homes for Sale	169	110	- 34.9%	--	--	--
Months Supply of Inventory	2.0	1.2	- 40.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

**Median Sales Price – Detached Single-Family**  
Rolling 12-Month Calculation



**Median Sales Price – Attached Single-Family**  
Rolling 12-Month Calculation

