



Local Market Update for January 2017

Provided by the North San Diego County Association of REALTORS®.

Metro San Diego County

ZIP Codes: 92037, 92101, 92102, 92103, 92104, 92105, 92106, 92107, 92108, 92109, 92110, 92111, 92113, 92114, 92115, 92116, 92117, 92118, 92119, 92120, 92121, 92122, 92123, 92124, 92126, 92131, 92139

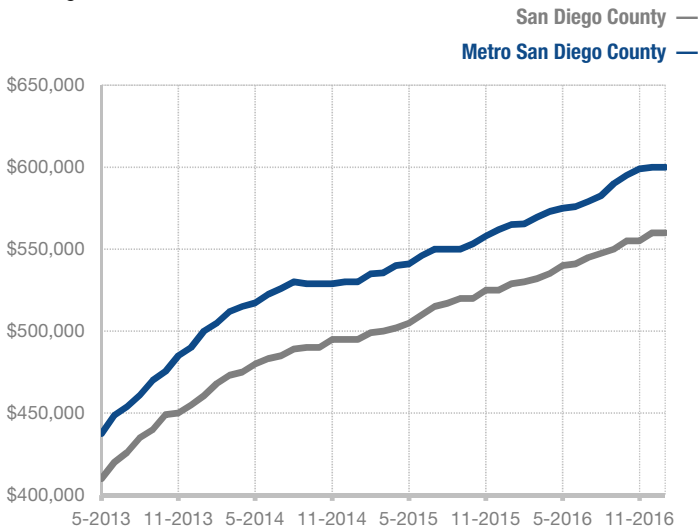
Detached Single-Family	January			Rolling 12 Months		
	2016	2017	Percent Change	Thru 1-2016	Thru 1-2017	Percent Change
Key Metrics						
New Listings	709	625	- 11.8%	8,662	8,518	- 1.7%
Pending Sales	423	442	+ 4.5%	6,176	6,099	- 1.2%
Closed Sales	357	337	- 5.6%	6,160	6,042	- 1.9%
Days on Market Until Sale	40	36	- 10.0%	36	30	- 16.7%
Median Sales Price*	\$570,000	\$595,000	+ 4.4%	\$565,000	\$600,000	+ 6.2%
Average Sales Price*	\$761,031	\$742,284	- 2.5%	\$760,655	\$803,485	+ 5.6%
Percent of Original List Price Received*	95.9%	96.7%	+ 0.8%	96.7%	97.0%	+ 0.3%
Percent of List Price Received*	97.5%	97.9%	+ 0.4%	98.0%	98.1%	+ 0.1%
Inventory of Homes for Sale	1,072	810	- 24.4%	--	--	--
Months Supply of Inventory	2.1	1.6	- 23.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	January			Rolling 12 Months		
	2016	2017	Percent Change	Thru 1-2016	Thru 1-2017	Percent Change
Key Metrics						
New Listings	616	536	- 13.0%	7,632	7,247	- 5.0%
Pending Sales	383	397	+ 3.7%	5,543	5,763	+ 4.0%
Closed Sales	308	298	- 3.2%	5,518	5,756	+ 4.3%
Days on Market Until Sale	46	36	- 21.7%	40	31	- 22.5%
Median Sales Price*	\$379,950	\$418,500	+ 10.1%	\$372,000	\$400,000	+ 7.5%
Average Sales Price*	\$505,640	\$498,763	- 1.4%	\$469,126	\$490,307	+ 4.5%
Percent of Original List Price Received*	96.9%	97.1%	+ 0.2%	96.8%	97.5%	+ 0.7%
Percent of List Price Received*	98.0%	98.2%	+ 0.2%	97.9%	98.4%	+ 0.5%
Inventory of Homes for Sale	909	581	- 36.1%	--	--	--
Months Supply of Inventory	2.0	1.2	- 40.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation

