



Local Market Update for January 2017

Provided by the North San Diego County Association of REALTORS®.

East San Diego County

ZIP Codes: 91901, 91905, 91906, 91916, 91917, 91931, 91934, 91935, 91941, 91942, 91945, 91948, 91962, 91963, 91977, 91978, 91980, 92004, 92019, 92020, 92021, 92036, 92040, 92066, 92070, 92071, 92086

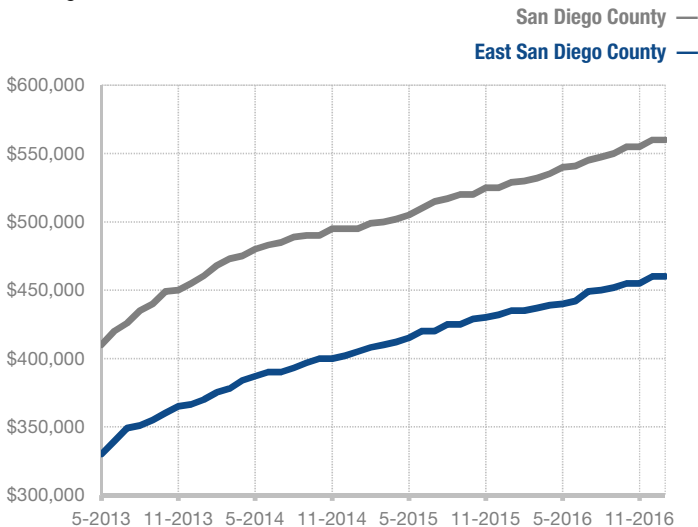
Detached Single-Family	January			Rolling 12 Months		
	2016	2017	Percent Change	Thru 1-2016	Thru 1-2017	Percent Change
Key Metrics						
New Listings	517	431	- 16.6%	5,770	6,034	+ 4.6%
Pending Sales	280	370	+ 32.1%	4,158	4,373	+ 5.2%
Closed Sales	240	231	- 3.8%	4,189	4,233	+ 1.1%
Days on Market Until Sale	40	39	- 2.5%	41	36	- 12.2%
Median Sales Price*	\$440,000	\$450,000	+ 2.3%	\$435,000	\$460,000	+ 5.7%
Average Sales Price*	\$453,747	\$465,512	+ 2.6%	\$458,630	\$487,762	+ 6.4%
Percent of Original List Price Received*	96.5%	96.7%	+ 0.2%	96.7%	97.0%	+ 0.3%
Percent of List Price Received*	98.0%	97.9%	- 0.1%	98.0%	98.2%	+ 0.2%
Inventory of Homes for Sale	912	673	- 26.2%	--	--	--
Months Supply of Inventory	2.6	1.8	- 30.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	January			Rolling 12 Months		
	2016	2017	Percent Change	Thru 1-2016	Thru 1-2017	Percent Change
Key Metrics						
New Listings	116	119	+ 2.6%	1,465	1,446	- 1.3%
Pending Sales	87	89	+ 2.3%	1,220	1,218	- 0.2%
Closed Sales	65	61	- 6.2%	1,198	1,211	+ 1.1%
Days on Market Until Sale	33	34	+ 3.0%	33	26	- 21.2%
Median Sales Price*	\$242,000	\$290,000	+ 19.8%	\$245,000	\$275,000	+ 12.2%
Average Sales Price*	\$254,878	\$294,130	+ 15.4%	\$252,018	\$280,197	+ 11.2%
Percent of Original List Price Received*	97.0%	97.5%	+ 0.5%	97.4%	97.8%	+ 0.4%
Percent of List Price Received*	97.8%	98.8%	+ 1.0%	98.3%	98.6%	+ 0.3%
Inventory of Homes for Sale	152	117	- 23.0%	--	--	--
Months Supply of Inventory	1.5	1.2	- 20.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation

