



# Local Market Update for September 2016

Provided by the North San Diego County Association of REALTORS®.

## East San Diego County

ZIP Codes: 91901, 91905, 91906, 91916, 91917, 91931, 91934, 91935, 91941, 91942, 91945, 91948, 91962, 91963, 91977, 91978, 91980, 92004, 92019, 92020, 92021, 92036, 92040, 92066, 92070, 92071, 92086

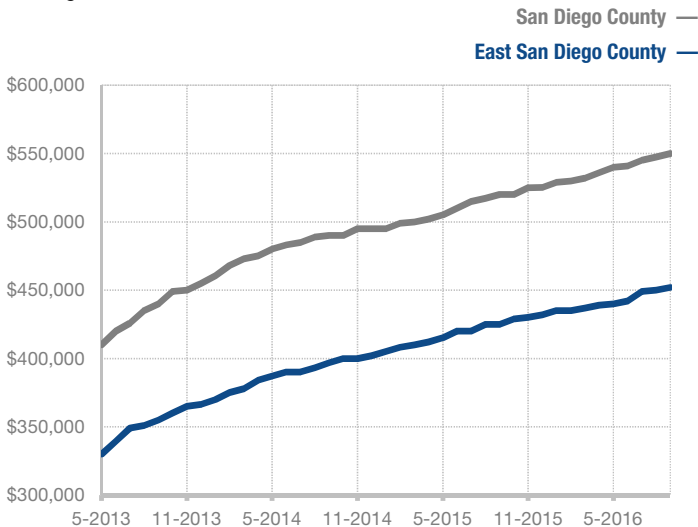
Detached Single-Family	September			Rolling 12 Months		
	2015	2016	Percent Change	Thru 9-2015	Thru 9-2016	Percent Change
<b>Key Metrics</b>						
New Listings	464	<b>506</b>	+ 9.1%	5,902	<b>6,023</b>	+ 2.1%
Pending Sales	337	<b>374</b>	+ 11.0%	4,217	<b>4,248</b>	+ 0.7%
Closed Sales	362	<b>318</b>	- 12.2%	4,184	<b>4,086</b>	- 2.3%
Days on Market Until Sale	35	<b>36</b>	+ 2.9%	43	<b>37</b>	- 14.0%
Median Sales Price*	\$450,000	<b>\$479,900</b>	+ 6.6%	\$425,000	<b>\$452,000</b>	+ 6.4%
Average Sales Price*	\$485,036	<b>\$511,920</b>	+ 5.5%	\$450,773	<b>\$479,440</b>	+ 6.4%
Percent of Original List Price Received*	96.1%	<b>96.7%</b>	+ 0.6%	96.4%	<b>96.9%</b>	+ 0.5%
Percent of List Price Received*	97.9%	<b>97.9%</b>	0.0%	97.9%	<b>98.1%</b>	+ 0.2%
Inventory of Homes for Sale	959	<b>859</b>	- 10.4%	--	--	--
Months Supply of Inventory	2.7	<b>2.4</b>	- 11.1%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	September			Rolling 12 Months		
	2015	2016	Percent Change	Thru 9-2015	Thru 9-2016	Percent Change
<b>Key Metrics</b>						
New Listings	129	<b>102</b>	- 20.9%	1,488	<b>1,453</b>	- 2.4%
Pending Sales	93	<b>105</b>	+ 12.9%	1,209	<b>1,236</b>	+ 2.2%
Closed Sales	104	<b>95</b>	- 8.7%	1,191	<b>1,198</b>	+ 0.6%
Days on Market Until Sale	34	<b>28</b>	- 17.6%	36	<b>25</b>	- 30.6%
Median Sales Price*	\$265,000	<b>\$284,000</b>	+ 7.2%	\$240,000	<b>\$263,750</b>	+ 9.9%
Average Sales Price*	\$264,369	<b>\$293,653</b>	+ 11.1%	\$246,132	<b>\$271,847</b>	+ 10.4%
Percent of Original List Price Received*	98.6%	<b>97.4%</b>	- 1.2%	97.1%	<b>97.7%</b>	+ 0.6%
Percent of List Price Received*	99.0%	<b>98.1%</b>	- 0.9%	98.2%	<b>98.5%</b>	+ 0.3%
Inventory of Homes for Sale	182	<b>129</b>	- 29.1%	--	--	--
Months Supply of Inventory	1.8	<b>1.3</b>	- 27.8%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

**Median Sales Price – Detached Single-Family**  
Rolling 12-Month Calculation



**Median Sales Price – Attached Single-Family**  
Rolling 12-Month Calculation

