



# Local Market Update for April 2016

Provided by the North San Diego County Association of REALTORS®.

## South San Diego County

ZIP Codes: 91902, 91910, 91911, 91913, 91914, 91915, 91932, 91950, 92154, 92173

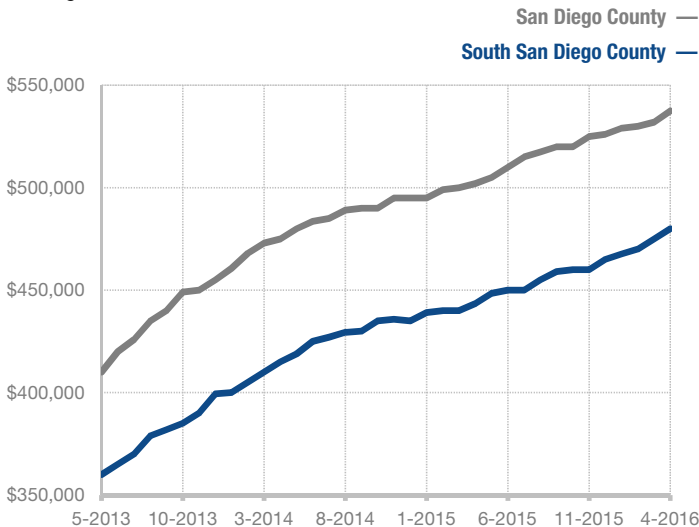
Detached Single-Family	April			Rolling 12 Months		
	2015	2016	Percent Change	Thru 4-2015	Thru 4-2016	Percent Change
<b>Key Metrics</b>						
New Listings	284	<b>292</b>	+ 2.8%	3,081	<b>3,234</b>	+ 5.0%
Pending Sales	209	<b>269</b>	+ 28.7%	2,242	<b>2,511</b>	+ 12.0%
Closed Sales	226	<b>174</b>	- 23.0%	2,212	<b>2,370</b>	+ 7.1%
Days on Market Until Sale	40	<b>28</b>	- 30.0%	43	<b>36</b>	- 16.3%
Median Sales Price*	\$455,750	<b>\$513,500</b>	+ 12.7%	\$443,500	<b>\$480,000</b>	+ 8.2%
Average Sales Price*	\$481,694	<b>\$525,304</b>	+ 9.1%	\$468,328	<b>\$504,713</b>	+ 7.8%
Percent of Original List Price Received*	98.1%	<b>97.9%</b>	- 0.2%	97.3%	<b>97.5%</b>	+ 0.2%
Percent of List Price Received*	98.8%	<b>98.6%</b>	- 0.2%	98.3%	<b>98.5%</b>	+ 0.2%
Inventory of Homes for Sale	487	<b>335</b>	- 31.2%	--	--	--
Months Supply of Inventory	2.6	<b>1.6</b>	- 38.5%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	April			Rolling 12 Months		
	2015	2016	Percent Change	Thru 4-2015	Thru 4-2016	Percent Change
<b>Key Metrics</b>						
New Listings	121	<b>124</b>	+ 2.5%	1,303	<b>1,338</b>	+ 2.7%
Pending Sales	75	<b>114</b>	+ 52.0%	974	<b>1,059</b>	+ 8.7%
Closed Sales	85	<b>71</b>	- 16.5%	990	<b>971</b>	- 1.9%
Days on Market Until Sale	37	<b>29</b>	- 21.6%	45	<b>34</b>	- 24.4%
Median Sales Price*	\$294,000	<b>\$339,900</b>	+ 15.6%	\$292,750	<b>\$318,500</b>	+ 8.8%
Average Sales Price*	\$291,543	<b>\$319,637</b>	+ 9.6%	\$287,920	<b>\$314,065</b>	+ 9.1%
Percent of Original List Price Received*	99.4%	<b>98.7%</b>	- 0.7%	97.8%	<b>97.9%</b>	+ 0.1%
Percent of List Price Received*	99.3%	<b>98.9%</b>	- 0.4%	98.5%	<b>98.5%</b>	0.0%
Inventory of Homes for Sale	199	<b>141</b>	- 29.1%	--	--	--
Months Supply of Inventory	2.5	<b>1.6</b>	- 36.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

**Median Sales Price – Detached Single-Family**  
Rolling 12-Month Calculation



**Median Sales Price – Attached Single-Family**  
Rolling 12-Month Calculation

