



Local Market Update for April 2016

Provided by the North San Diego County Association of REALTORS®.

East San Diego County

ZIP Codes: 91901, 91905, 91906, 91916, 91917, 91931, 91934, 91935, 91941, 91942, 91945, 91948, 91962, 91963, 91977, 91978, 91980, 92004, 92019, 92020, 92021, 92036, 92040, 92066, 92070, 92071, 92086

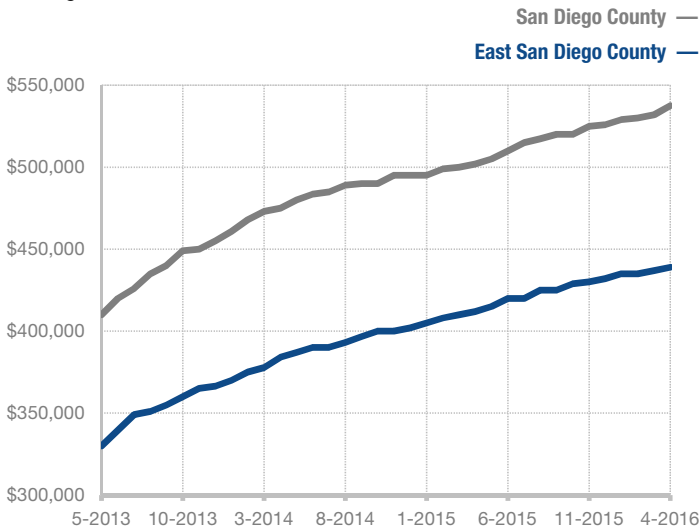
Detached Single-Family	April			Rolling 12 Months		
	2015	2016	Percent Change	Thru 4-2015	Thru 4-2016	Percent Change
Key Metrics						
New Listings	516	512	- 0.8%	6,083	5,865	- 3.6%
Pending Sales	419	478	+ 14.1%	4,038	4,165	+ 3.1%
Closed Sales	456	330	- 27.6%	3,947	4,030	+ 2.1%
Days on Market Until Sale	45	33	- 26.7%	47	38	- 19.1%
Median Sales Price*	\$431,000	\$449,500	+ 4.3%	\$412,000	\$439,000	+ 6.6%
Average Sales Price*	\$452,415	\$493,425	+ 9.1%	\$434,251	\$465,671	+ 7.2%
Percent of Original List Price Received*	96.6%	97.7%	+ 1.1%	96.1%	96.9%	+ 0.8%
Percent of List Price Received*	97.9%	98.5%	+ 0.6%	97.9%	98.0%	+ 0.1%
Inventory of Homes for Sale	924	851	- 7.9%	--	--	--
Months Supply of Inventory	2.7	2.5	- 7.4%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	April			Rolling 12 Months		
	2015	2016	Percent Change	Thru 4-2015	Thru 4-2016	Percent Change
Key Metrics						
New Listings	138	143	+ 3.6%	1,486	1,479	- 0.5%
Pending Sales	104	129	+ 24.0%	1,113	1,231	+ 10.6%
Closed Sales	124	101	- 18.5%	1,084	1,175	+ 8.4%
Days on Market Until Sale	36	22	- 38.9%	40	29	- 27.5%
Median Sales Price*	\$233,500	\$275,000	+ 17.8%	\$225,000	\$252,500	+ 12.2%
Average Sales Price*	\$236,556	\$277,055	+ 17.1%	\$235,693	\$258,839	+ 9.8%
Percent of Original List Price Received*	97.2%	98.1%	+ 0.9%	97.0%	97.7%	+ 0.7%
Percent of List Price Received*	98.0%	98.8%	+ 0.8%	98.2%	98.5%	+ 0.3%
Inventory of Homes for Sale	193	146	- 24.4%	--	--	--
Months Supply of Inventory	2.1	1.4	- 33.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation

